# Consumer Guide to

Oregon Insurance Complaints

Complaints from calendar year

1997







- Auto
- Health
- Health care service contractors
- Homeowner
- Life

## **About the Oregon Insurance Division**

The Insurance Division protects Oregonians by ensuring the financial soundness of insurers, the availability and affordability of insurance, and the fair treatment of policyholders. To accomplish its mission, the division does the following:

- Serves as an advocate for the insurance-buying public
- Investigates consumer complaints against insurance companies and agents
- Licenses insurance companies and agents doing business in Oregon
- Disciplines violators of Oregon's insurance law
- Examines insurers for solvency and compliance with insurance law
- Approves insurance products to be offered to the public
- Reviews rates charged for insurance products

### For more information

For more information about insurance and the Oregon Insurance Division, please visit our Web site:

#### www.cbs.state.or.us/ins

If you have a question or a complaint against an insurance company or agent, call our Consumer Protection Section, **(503) 947-7984**.

To find out if a company is authorized to sell insurance in Oregon, call our Company Section, **(503) 947-7982**, or check our insurance company search page on our Web site.

To find out if an insurance agent is licensed to do business in Oregon, call our Agent Licensing Section, **(503) 947-7981**, or check our insurance agent search page on our Web site.

For information about Medicare and other health insurance for senior citizens, call our Senior Health Insurance Benefits Assistance (SHIBA) program toll-free, **1-800-722-4134.** 

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Visit our Web site: www.cbs.state.or.us/ins



### Introduction

Insurance is an important issue for consumers. Most families rely on insurance for the financial protection of their health, income, cars, and homes. But for many consumers, shopping for insurance isn't easy. Insurance is complex and highly specialized. How can consumers make the best decisions about how much and what kind of insurance coverage to buy?

With the right information, consumers can make sound decisions. That's why the Insurance Division publishes *Oregon Insurance Complaints*, an annual report of consumer complaints against insurance companies in the five most common lines of insurance:

- auto (personal)
- health
- health care service contractors
- homeowner
- life

This report ranks insurers by their complaint records, which are based on the number of consumer complaints filed with the Insurance Division's Consumer Protection Section and the amount of premium dollars earned by the insurers. It allows consumers to see at a glance how a company compares with its competitors.

In addition to consumer complaints, there are other factors to consider when shopping for insurance. Cost, claims processing, agent service, and the financial health of an insurance company are all important. That may sound like a lot, but being an informed consumer can result in savings of time, money, and peace of mind.

Look for consumer tips for each of the major lines of insurance throughout this report. We'll tell you how to comparison shop and what to look for. There are also sections to help you learn about a company's financial health and how to choose a reliable, licensed agent.

By providing fair, accurate, and useful information for consumers, *Oregon Insurance Complaints* fulfills an important part of the Insurance Division's mission to protect consumers.

# Oregon Complaint Report, Part II

The Insurance Division publishes a separate report of all consumer complaints filed against every insurance company with the type and disposition of each complaint. To get a copy of this report, *Oregon Complaint Report, Part II*, send a \$25 check, payable to DCBS, to: Oregon Insurance Division, 350 Winter St. NE, Room 440-2, Salem, OR 97310.

# User guide

#### How to use this report

*Oregon Insurance Complaints* is an annual report of consumer complaints filed against major insurers in five types (or lines) of insurance:

- auto (personal)
- health
- health care service contractors
- homeowner
- life

To help consumers compare companies, this report ranks insurers by their complaint record. A ranking of 1 indicates the "best" complaint record — or the fewest complaints in relation to the amount of premium earned by the company. The highest numerical ranking indicates the "worst" complaint record — or the most complaints compared to the amount of premium.

To determine a company's ranking, we first compute a *complaint index*, a calculation based on the number of complaints resolved in 1997 and the amount of premium dollars earned. By using the complaint index, consumers can compare an individual company to the average. Because the average is always measured as 1.00, a complaint index of 1.00 means the insurer's share of all complaints is equal to its share of business. A complaint index of 2.00 means that the insurer's share of all complaints is twice as large as its share of business.

To make this report as fair as possible, complaints are reported without judging the merits of any complaint.

#### How to find a company

This report is arranged alphabetically by insurer groups, with individual companies within that group listed below it. (An exception is the category of health care service contractor, or managed care, in which companies are listed individually even though they may be members of a group.) If an insurance company is a member of an insurer group, the complaint index is computed at the group level rather than at the company level.

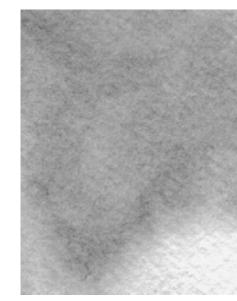
If you are uncertain of the name of the insurer group for an individual company, check the index by the line of insurance. The index will tell you whether a company is affiliated with a group and the name of that group. It will also tell you the page on which the group is listed.

### Not all companies are included

Because of space limitations, not all insurance companies authorized to do business in Oregon are included in this booklet. Only companies or groups that earned at least \$1 million in premium in Oregon or had at least 10 complaints are ranked. For life insurance, only companies or groups that earned at least \$3 million in premium are ranked.

The amount of premium earned in Oregon does not reflect the financial strength of the company or its ability to pay claims.

To find out if an insurance company not included in this booklet is authorized to do business in Oregon, please call our Company Section, (503) 947-7982, or check our Web site at **www.cbs.state.or.us/ins**.



# Total insurance complaints

During 1997, the Insurance Division closed 4,343 complaints involving insurance companies. The insurers listed in this report accounted for 3,310 complaints, which is 76 percent of all complaints. The table at right compares the complaints for all insurers to those for the insurers named in our report in the five most common lines of insurance.

Total complaints			
Line of insurance	All insurers	Insurers in this report	Percent
Auto (personal)	2,196	2,170	99
Health (excluding HCSCs)	352	285	80
Health care service contractors	353	352	100
Homeowner	308	272	88
Life (excluding credit)	303	231	76
All five selected lines	3,512	3,310	94

# Total insurance premiums

The five lines also accounted for the majority (62 percent) of all premiums earned in 1997. The table at right compares the premium earned by all insurers to premium earned by the insurers named in our report in the five most common lines of insurance.

Note: These tables show complaints closed during 1997 and earned premiums in selected lines by all insurers as well as the insurers in this report.

Source: Research & Analysis Section, IMD, Department of Consumer & Business Services.

Total premiums	In millions		
Line of Insurance	All insurers	Insurers in this report	Percent
Auto (personal)	1,372	1,365	99
Health (excluding HCSCs)	586	567	97
Health care service contractors	2,338	2,336	100
Homeowner	273	260	95
Life (excluding credit)	876	790	89
All five selected lines	5,445	5,318	98

# Types of complaints — making a complaint

The Insurance Division's Consumer Protection Section assists thousands of consumers with insurance questions and inquiries each year. In 1997, Consumer Protection helped recover \$4 million dollars in claims for consumers who contacted our office.

Although individual consumer complaints are confidential by law, the Insurance Division is authorized to publish this report on the number of complaints by insurer. This report includes only "formal complaints" that were closed in 1997.

Most complaints involve disputes about claims processing and benefits. Other complaints involve problems with the sales and servicing of insurance policies, such as cancellations, non-renewals, and rate increases.

Cost is an important factor for most consumers, and insurance companies don't all charge the same rates for the same types of policies. The Insurance Division sets guidelines so that rates aren't unfairly discriminatory and excessive. However, to obtain the best rates, it pays to shop around. Comparison shopping is easier when you know the type of coverage you need and how much coverage you want to purchase.

### Comparing apples to apples...

If you're shopping for auto or homeowner insurance, ask the agent or company for a "quote." The quote is the estimated price for a policy with specific amounts and types of coverage. The quote is based on several factors. Many of those factors involve the company's experience in paying claims for losses. Other factors are personal ones based on your special needs and circumstances. If you have a question or complaint about an insurance company or one of its agents, the Consumer Protection Section may be able to help. We investigate complaints by contacting the company or agent involved, and we provide consumers with information or assistance to help resolve the problem. You can reach us by phone, e-mail, or fax.

#### **Consumer Protection Section**

Insurance Division 350 Winter St. NE, Room 440-2 Salem, OR 97310

Phone: (503) 947-7984 Fax: (503) 378-4351

E-mail: dcbs.insmail@state.or.us Web: www.cbs.state.or.us/ins

# Managing the cost of insurance

For example, in auto insurance, major cost factors are the age and driving record of each driver in the household. In addition, the quote can vary just by changing the amount of the deductible you choose to carry.

To compare policies, it's important that you give each agent or company the same information so that each quote you receive is based on the same factors. Otherwise, comparing policies will be like comparing apples to oranges.

When shopping for insurance, ask if the company offers special discounts, such as safe driver discounts on auto insurance and non-smoking discounts on homeowner insurance. Find a reliable agent and ask questions about the coverage limits and benefits and their costs. You may need to talk to several agents and companies to make a thorough cost comparison.



# Choosing a financially healthy insurance company

Approximately 1,600 companies sell insurance in Oregon. Most insurers doing business in Oregon are financially healthy. However, aggressive competition, poor investments, and mismanagement mean some insurance companies may become insolvent. That's why consumers need to know how to choose the healthiest insurance company possible.

Increasing numbers of Oregonians are concerned about the long-term financial health of insurance companies. To learn more about the health of a company, here is a list of better-known organizations that rate insurance companies based on their financial condition and claims paying ability. The public library usually has at least one of these insurance rating reports, but it's helpful to compare two or more.

Companies may charge a fee for these services.

- **A.M. Best Company** 908-439-2200
- Duff & Phelps Credit Rating Company 312-368-3198
- Moody's Investor Services 212-553-0377
- Standard & Poor's Rating Information Services 212-208-1527
- Weiss Research, Inc. 800-289-9222 or 407-627-3300

### The Oregon Insurance Division can help

The Company Section of the Insurance Division can explain and discuss an insurance company's financial condition with you, especially if you have questions about these reports. However, we cannot recommend which company is best for you.

Company Section Insurance Division 350 Winter St. NE, Room 440-4 Salem, OR 97310 (503) 947-7982

# Choosing a qualified agent

Here are some tips to help you choose an insurance agent:

- Make sure your agent is licensed. If you aren't sure, call the Insurance Division's Agent Licensing Unit, (503) 947-7981.
- Ask around. You may want to find out if your local Better Business Bureau has received complaints about a particular agent. Ask the insurance agent you're considering for recommendations from clients.
- Ask agents what kind of service you can expect from them. Will they regularly evaluate your insurance needs? Will they help when it's time to make a claim?
- Finally, keep in mind that not all agents work for the same companies. To obtain the best value, you may need to contact more than one agent for insurance quotes.

# Other insurance publications

The Oregon Insurance Division publishes a variety of free publications to help consumers make informed decisions about insurance. To order a publication, call **(503) 947-7984**. These publications also are available on our Web site:

#### www.cbs.state.or.us/ins

- Oregon Consumer Guide to Medicare Supplement Insurance and Managed Care Organizations (MCOs) A comparison of all Oregon-approved Medicare supplement policies and Medicare MCOs.
- Your Medicare Health Plan Choices

  A discussion of the advantages and disadvantages of different types of Medicare managed care organizations.

• Long-term Care Insurance
A discussion of long-term care insurance and benefits provided by Oregon law.

- *Health Insurance Portability*How to continue coverage if you lose your group-sponsored health insurance.
- Consumer Guide to Auto Insurance
  A comparison of auto insurance premiums for major insurers doing business in Oregon, plus tips on how to save money on auto insurance.



About 200 companies sell auto insurance in Oregon. Due to a very competitive market, the consumer who comparison shops can find big differences among companies' premiums.

If you would like more information about choosing auto insurance, call (503) 947-7984 to order *Consumer Guide to Auto Insurance*, or check our Web site:

www.cbs.state.or.us/ins

Insurer group or company	1997 Complaints	1997 S Premiums	Complaint index	1997 Ranking
Allied Group	24	7,235,528	2.07	43
Allied Mutual Insurance Company	9	1,736,577		
AMCO Insurance Company	8	3,379,505		
Depositors Insurance Company	7	2,119,446		
Allmerica Financial Corporation	5	2,413,195	1.29	31
Hanover Insurance Company (The)	5	626,223		
Massachusetts Bay Insurance Company	0	1,786,972		
Allstate Insurance Group	346	184,208,422	1.17	28
Allstate Indemnity Company	27	49,426,981		
Allstate Insurance Company	319	134,781,441		
American Express Group	2	1,281,045	0.98	21
Amex Assurance Company (IL)	2	1,281,045		
American Financial Insurance Group	110	20,727,609	3.32	49
American National Fire Insurance Company (N	JY) 0	1,160		
American Premier Insurance Company	0	87,041		
American Spirit Insurance Company	0	150,138		
Atlanta Casualty Company	15	1,197,127		
Atlanta Specialty Insurance Company	1	195,889		
Eagle American Insurance Company	0	443,953		
Great American Insurance Company	2	20,125		
Infinity Insurance Company	46	5,203,379		
Leader National Insurance Company	17	3,100,059		
National Interstate Insurance Company	0	104,072		
Regal Insurance Company	0	2,135,734		
Windsor Insurance Company	29	8,088,932		

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
American International Group	<b>53</b>	3,670,813	9.02	<b>56</b>
AIU Insurance Company	4	440,130		
American International South Insurance Com	pany 17	1,388,888		
Granite State Insurance Company	0	2		
Illinois National Insurance Company	28	1,841,419		
National Union Fire Insurance Company of Pitt	sburgh 2	2		
New Hampshire Insurance Company	2	372		
Amica Mutual Group	3	5,307,705	0.35	2
Amica Mutual Insurance Company	3	5,307,705		
Austin Mutual Group	16	1,435,694	6.96	55
Austin Mutual Insurance Company	16	1,435,694		
<b>Automobile Club Insurance Company (OH)</b>	10	8,681,451	0.72	14
Berkshire-Hathaway	21	10,038,166	1.31	33
Geico Casualty Company	3	352,012		
Geico General Insurance Company	2	3,686,834		
Geico Indemnity Company	2	1,039,462		
Government Employees Insurance Company	14	4,959,858		
California Casualty Management	11	16,139,150	0.43	4
California Casualty & Fire Insurance Company	y (CA) 5	11,377,509		
California Casualty Indemnity Exchange	1	3,891,819		
California Casualty Insurance Company	5	869,822		
Chubb & Son, Inc.	2	1,220,684	1.02	22
Federal Insurance Company	0	281,120		
Great Northern Insurance Company	1	22,819		
Northwestern Pacific Indemnity Company	0	865,159		
Pacific Indemnity Company	1	51,586		



# Get several quotes from different companies.

Be prepared with information about the year and make of your car and all of the drivers in your household. By shopping around, you may find several hundred dollars difference between quotes.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Clarendon Insurance Group	<b>21</b>	6,279,917	2.09	44
Cascade National Insurance Company Clarendon National Insurance Company	10 11	4,090,044 2,189,873		
<b>CNA Insurance Group</b>	7	2,679,722	1.63	37
American Casualty Company of				
Reading, Pennsylvania	0	594		
Continental Casualty Company	2	2,979		
Continental Insurance Company (The)	2	2,541,386		
Fidelity and Casualty Company of New York (7	The) 0	133,999		
Niagara Fire Insurance Company (DE)	0	(975)		
Transportation Insurance Company	3	(86)		
Valley Forge Insurance Company	0	1,825		
<b>Country Companies</b>	32	22,474,893	0.89	19
Country Casualty Insurance Company	4	1,129,493		
Country Mutual Insurance Company	28	21,345,400		
Credit Suisse Group	8	6,937,519	0.72	15
Republic Insurance Company	2	63		
Unigard Indemnity Company	0	187,858		
Unigard Insurance Company	6	6,749,598		
Cuna Mutual Group	19	5,359,163	2.22	47
Cumis General Insurance Company	17	5,359,163		
Cuna Mutual Insurance Society	2	.,,		
Energy Mutual Group	<b>57</b>	9,162,827	3.89	<b>52</b>
Wasatch Crest Mutual Insurance Company	57	9,162,827		
<b>Farmers Insurance Group</b>	317	245,535,207	0.81	16
Farmers Insurance Company of Oregon	301	190,664,326		
Mid-Century Insurance Company	16	54,870,881		

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
First American Companies Group First American Insurance Company (MO)	<b>2</b> 2	<b>2,510,164</b> 2,510,164	0.50	6
General Accident Insurance General Accident Insurance Company of Amer North Pacific Insurance Company Oregon Automobile Insurance Company	39 rica 0 37 2	36,791,713 5,018 33,207,407 3,579,288	0.66	10
General Electric  Colonial Penn Franklin Insurance Company Colonial Penn Insurance Company Colonial Penn Madison Insurance Company	10 2 7 1	<b>5,438,502</b> 2,854,180 571,171 2,013,151	1.15	27
<b>Grange Insurance</b> Grange Insurance Association Rocky Mountain Fire & Casualty Company	10 8 2	<b>4,953,370</b> 4,470,922 482,448	1.26	29
<b>Grange Mutual Insurance Company</b>	9	5,970,345	0.94	20
Hartford Fire & Casualty Group  Hartford Accident & Indemnity Company Hartford Casualty Insurance Company Hartford Fire Insurance Company Hartford Insurance Company of the Midwest Hartford Underwriters Insurance Company Twin City Fire Insurance Company	43 3 1 0 38 1 0	17,493,507 128,599 666,317 721,468 14,724,209 73,537 1,179,377	1.54	36
Horace Mann Group  Horace Mann Insurance Company Teachers Insurance Company	<b>5</b> 5 0	<b>2,792,015</b> 1,559,879 1,232,136	1.12	24
Integon Corporation Integon Indemnity Corporation	<b>5</b> 5	<b>1,550,378</b> 1,550,378	2.02	41



Ask for discounts to reduce the premium.

Many insurance companies offer discounts for good drivers, good students, senior citizens, air bags, and multiple cars.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
<b>Liberty Mutual Insurance Group</b> Liberty Insurance Corporation (VT) Liberty Mutual Fire Insurance Company	<b>32</b> 0 32	<b>15,804,731</b> 544,479 15,260,252	1.27	30
Lumbermans Mutual Casualty Group  American Manufacturers Mutual Insurance Cor American Motorists Insurance Company American Protection Insurance Company Lumbermens Mutual Casualty Company	mpany 2 1 0 1	<b>2,184,203</b> 2,128,947 47,376 7,084 796	1.14	26
Metropolitan Group  Metropolitan Casualty Insurance Company Metropolitan Direct Property and Casualty Insurance Company Metropolitan General Insurance Company Metropolitan Property and Casualty Insurance Company	24 0 0 0 24	11,461,799 399,572 1,520,339 1,585,867 7,956,021	1.31	32
Miller Insurance Group  Millers Casualty Insurance Company (The)  Millers Mutual Fire Insurance Company (The)	<b>8</b> 2 6	<b>1,350,180</b> 126,052 1,224,128	3.70	50
Motors Insurance Corporation  National General Assurance Company National General Insurance Company	<b>9</b> 0 9	<b>8,026,330</b> 150,347 7,875,983	0.70	13
Mutual of Enumclaw  Mutual of Enumclaw Insurance Company	<b>34</b> 34	<b>23,746,932</b> 23,746,932	0.89	18
National Alliance Insurance Company	7	3,882,676	1.13	25

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Nationwide Corporation	78	45,297,404	1.08	23
Colonial Insurance Company of California	3	1,878,716		
Nationwide Mutual Fire Insurance Company	5	16,321,612		
Nationwide Mutual Insurance Company Nationwide Property and Casualty	67	25,816,967		
Insurance Company	3	1,280,109		
Ohio Casualty Group	3	3,150,578	0.60	8
American Fire and Casualty Company	0	348,246		
Ohio Casualty Insurance Company	2	107,017		
West American Insurance Company	1	2,695,315		
Oregon Mutual Insurance	28	26,599,568	0.66	11
Oregon Mutual Insurance Company	17	17,388,998		
Western Protectors Insurance Company	11	9,210,570		
Orion Capital Group	68	19,509,740	2.18	45
Guaranty National Insurance Company	58	17,604,273		
Viking Insurance Company of Wisconsin	10	1,905,467		
Providence Washington Group, Inc.	27	3,777,213	4.47	53
Providence Washington Insurance Company	27	3,777,213		
Pafco General Group	7	1,512,385	2.89	48
IGF Insurance Company	7	1,512,385		
Preferred Risk Group	18	5,955,285	1.89	39
Guidant Elite Insurance Company	0	346,940		
Midwest Mutual Insurance Company	15	4,513,823		
Preferred Risk Mutual Insurance Company	3	1,094,522		

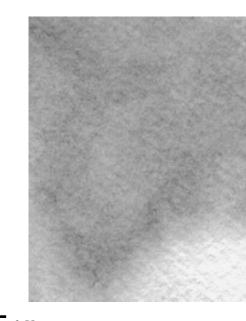


# Save money on optional coverages. Liability coverage is

Liability coverage is required by law to protect others if you're at fault in an accident. Collision and comprehensive are optional coverages for your car. Consider raising the deductible, or drop collision and comprehensive coverage on an older car.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Progressive Group	121	53,831,032	1.40	34
Midland Risk Insurance Company	20	5,067,886		
Progressive Casualty Insurance Company	97	5,614,504		
Progressive Classic Insurance Company	0	350,965		
Progressive Northern Insurance Company	0	1,787,382		
Progressive Northwestern Insurance Company	7 3	17,015,807		
Progressive Preferred Insurance Company	0	1,078,747		
Progressive Specialty Insurance Company	1	22,915,741		
Prudential of America	6	1,836,693	2.04	42
Prudential General Insurance Company	0	10,809		
Prudential Property & Casualty Insurance Con	npany 6	1,825,884		
Royal & Sun Alliance USA	3	1,079,636	1.74	38
American and Foreign Insurance Company	0	1,075,756		
Globe Indemnity Company	0	1,338		
Royal Insurance Company of America	3	2,542		
Safeco Insurance Group	72	90,478,981	0.50	5
American Economy Insurance Company	3	4,156,639		
American States Insurance Company	18	314,751		
American States Insurance Company of Texas	0	92,939		
American States Preferred Insurance Company	y 2	6,737,051		
First National Insurance Company of America	1	9,421,284		
General Insurance Company of America	1	1,661,100		
Safeco Insurance Company of America	44	17,916,776		
Safeco Insurance Company of Illinois	2	38,787,155		
Safeco National Insurance Company	1	11,391,286		
Sentry Insurance Group	37	10,565,345	2.19	46
Dairyland Insurance Company	36	10,451,141		
Sentry Insurance, a Mutual Company	1	114,204		

Insurer group or company	1997 Complaint	1997 s Premiums	Complaint index	1997 Ranking
St. Paul Companies	2	3,740,546	0.33	1
St. Paul Fire & Marine Insurance Company	1			
St. Paul Guardian Insurance Company	0	3,558,160		
St. Paul Mercury Insurance Company	1	182,386		
State Farm (IL)	291	317,744,431	0.57	7
State Farm Fire and Casualty Company	15	24,431,787		
State Farm Mutual Automobile Insurance Com	pany 276	293,312,644		
<b>Sublimity Insurance Company</b>	3	2,839,815	0.66	12
TIG Insurance Group	10	1,659,165	3.77	51
TIG Insurance Company	4	868,267		
TIG Premier Insurance Company	6	790,898		
Travelers Insurance Group	9	2,902,462	1.94	40
Charter Oak Fire Insurance Company	0	230,111		
Phoenix Insurance Company	0	894,037		
Travelers Indemnity Company (The)	9	607,956		
Travelers Indemnity Company of America	0	357,176		
Travelers Indemnity Company of Illinois	0	813,182		
Unitrin, Inc.	16	6,518,860	1.53	35
Financial Indemnity Company	13	4,753,734		
Security National Insurance Company	1	1,065,618		
Trinity Universal Insurance Company	2	148,418		
Trinity Universal Insurance Company of Kansa	s, Inc. 0	551,090		
US Fidelity & Guaranty Group	2	1,952,421	0.64	9
Fidelity and Guaranty Insurance Company	0	12,746		
Fidelity and Guaranty Insurance Underwriters	s, Inc. 0	1,537,899		
United States Fidelity and Guaranty Company	2	401,776		



# Ask for discounts

on the premium.
Some companies will provide a discount if you also have homeowner insurance with that company.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
USAA Group	26	38,446,267	0.42	3
United Services Automobile Association	20	22,359,054		
USAA Casualty Insurance Company	6	16,087,213		
White Mountains Group	27	19,827,040	0.85	17
Valley Insurance Company	27	11,633,627		
Valley Property & Casualty Insurance Company	y 0	8,193,413		
<b>Zurich American Insurance Group</b>	11	1,126,790	6.10	<b>54</b>
Assurance Company of America (NY)	0	86,164		
Empire Fire and Marine Insurance Company (I	NE) 1	474		
Maryland Casualty Company	6	390,267		
Northern Insurance Company of New York	1	87,439		
Universal Underwriters Insurance Company (M	MO) 3	562,446		

Total, this table	2,170	1,365,097,212
Total for auto	2,196	1,372,438,005

Health insurance covers a wide variety of insurance policies, from comprehensive policies that cover the costs of medical and surgical care to those that meet specific needs such as long-term care or income replacement in case of disability.

Health insurance is available through groups and to individuals. Group health insurance is usually provided as a contract between the insurance company and a group policyholder. Group policyholders may be employers, labor unions, associations, or other organiza-

tions. Insurance purchased through a group plan will generally cost less than an individual plan. More people are covered under health insurance policies as members of groups than as individual policyholders.

Although you may not shop for health insurance in the same way you would for auto insurance, it's still important to understand how your health coverage works so that you receive all of the benefits you may be entitled to.

# Maintaining coverage.

What happens if you leave your job and wish to continue carrying the health insurance? Recent changes in state and federal law have improved your rights to remain insured after a job change. For more information, contact the Insurance Division's Consumer Protection Section, (503) 947-7984, to order Health Insurance Portability, or check our Web site:

#### www.cbs.state.or.us/ins

*For information on
health care service
contractors (HCSCs),
see the table on
Page 28
<u> </u>

Insurer group	1997	1997	Complaint	1997
or company	Complaints	Premiums	index	Ranking
Aegon USA	26	14,696,281	4.18	67
Academy Life Insurance Company	0	48,759		
AUSA Life Insurance Company, Inc.	0	2,568		
Bankers United Life Assurance Company	0	1,144,352		
Commonwealth Life Insurance Company	3	260,649		
Life Investors Insurance Company of America	0	941,636		
Monumental Life Insurance Company	4	3,113,018		
PFL Life Insurance Company	19	8,983,372		
Providian Life and Health Insurance Company	0	180,995		
Veterans Life Insurance Company	0	20,932		
Aetna Life & Casualty	4	5,733,101	1.65	52
Aetna Life Insurance and Annuity Company	0	2,613		
Aetna Life Insurance Company	4	5,730,488		
Allianz Insurance Group	0	6,078,214	0.00	3
Allianz Life Insurance Company of North Amer	rica 0	5,653,514		
American Automobile Insurance Company	0	424,700		

# Understand deductibles.

Does the plan require a co-payment or a deductible? Make sure you know how much of the medical provider's fee you will be responsible to pay.

Insurer group or company (	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
American Bankers Florida Group  American Bankers Insurance Company of Florida American Bankers Life Assurance Company of Florida American Reliable Insurance Company Voyager Life Insurance Company		<b>12,855,774</b> 9,967,641 2,885,392 1,222 1,519	0.55	28
American Express Group Amex Assurance Company (IL) IDS Life Insurance Company	<b>1</b> 0 1	<b>2,962,617</b> 518,294 2,444,323	0.80	34
American Family Corporation  American Family Life Assurance Company of Columbus	<b>1</b> 1	<b>12,278,805</b> 12,278,805	0.19	20
American General Group  All American Life Insurance Company  American Franklin Life Insurance Company (The)  American General Life and Accident	1 0 (IL) 0	<b>1,336,480</b> 32,683 9,879	1.77	54
Insurance Company American General Life Insurance Company American General Life Insurance Company of	0 0	11,126 2,554		
New York Franklin Life Insurance Company Merit Life Insurance Company	0 0 0	21 105,400 435,463		
United States Life Insurance Company in the Citor of New York Yosemite Insurance Company	ty 1 0	713,542 25,812		
American National Financial Group American National Insurance Company American National Life Insurance Company of To Standard Life and Accident Insurance Company		<b>4,367,186</b> 2,181,185 27,061 2,158,940	0.54	27

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
American Republic Group  American Republic Insurance Company	<b>4</b> 4	<b>7,414,454</b> 7,414,454	1.27	45
<b>Ameritas Life Insurance Corporation</b> Ameritas Life Insurance Corporation	<b>1</b>	<b>1,035,813</b> 1,035,813	2.28	<b>58</b>
Anthem Insurance Companies Group Anthem Health and Life Insurance Company Anthem Life Insurance Company	<b>0</b> 0 0	<b>1,322,843</b> 1,101,790 221,053	0.00	13
AON Corporation  Combined Insurance Company Of America Sterling Life Insurance Company Virginia Surety Company (IL)	<b>7</b> 7 0 0	<b>10,695,328</b> 10,692,351 2,889 88	1.55	49
<b>Beneficial Life</b> Beneficial Life Insurance Company Pacific Heritage Assurance Company (OR)	<b>4</b> 0 4	<b>14,390,967</b> 16,009 14,374,958	0.66	30
<b>Berkshire-Hathaway</b> Central States Indemnity Company of Omaha	<b>0</b> 0	<b>1,055,319</b> 1,055,319	0.00	17
Blue Cross of WA & AK Group Lifewise, a Premera Health Plan States West Life Insurance Company	<b>28</b> 28 0	<b>70,379,784</b> 69,885,647 494,137	0.94	36
<b>Cigna Group</b> Connecticut General Life Insurance Company Insurance Company of North America Life Insurance Company of North America	4 3 0 1	<b>8,465,330</b> 3,561,551 1,884 4,901,895	1.12	40

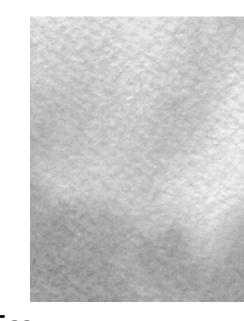


Prescription medication, vision, and dental coverage

Does your health plan cover these services? Does it require you to use a specific pharmacy or generic prescription medication? Know the limits on vision and dental coverage if it's offered.

Insurer group	1997	1997	Complaint	1997
or company	Complaints	Premiums	index	Ranking
CNA Insurance Group	3	34,795,415	0.20	21
American Casualty Company of				
Reading, Pennsylvania	0	111,670		
Continental Assurance Company	1	23,796,347		
Continental Casualty Company	1	8,664,921		
Continental Insurance Company (The)	0	2,205,664		
Transportation Insurance Company	1	288		
Valley Forge Life Insurance Company	0	16,525		
Conseco Group	51	35,030,328	3.44	63
American Travellers Life Insurance Company	2	2,532,234		
Bankers Life and Casualty Company	18	18,556,825		
Beneficial Standard Life Insurance Company (	CA) 0	20,781		
Capitol American Life Insurance Company	2	1,382,774		
Certified Life Insurance Company	0	63,498		
Colonial Penn Life Insurance Company	0	91,216		
Continental Life and Accident Company	1	195,728		
Continental Life Insurance Company	0	2,035		
Frontier National Life Insurance Company (OF	H) 0	947		
Great American Reserve Insurance Company	0	826		
Lamar Life Insurance Company	0	33,177		
Massachusetts General Life Insurance Compan	y 1	10,185		
National Fidelity Life Insurance Company	0	1,228		
Philadelphia Life Insurance Company	0	1,079,478		
Pioneer Life Insurance Company	26	9,276,427		
Transport Life Insurance Company	1			
Wabash Life Insurance Company	0	24,794		
Washington National Insurance Company	0	1,758,175		

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Cuna Mutual Group	4	7,354,442	1.28	46
Cuna Mutual Insurance Society	4	7,352,245		
Members Life Insurance Company	0	2,197		
<b>Equitable Life and Casualty Insurance</b>	4	22,483,980	0.42	25
General Electric	12	8,477,973	3.34	62
Colonial Penn Franklin Insurance Company	0	35,361		
Colonial Penn Insurance Company	0	145		
Employers Reinsurance Corporation (MO)	0	(44,223)		
Federal Home Life Insurance Company	1	3,155,933		
First Colony Life Insurance Company	0	513		
Forum Insurance Company (IL)	1	114,423		
General Electric Capital Assurance Company	3			
Harvest Life Insurance Company (The)	0	14,693		
Heritage Life Insurance Company	3	1,536,928		
Life Insurance Company Of Virginia, The (VA)	) 0	304		
Montgomery Ward Life Insurance Company	0	411,397		
Signature Life Insurance Company of America	(The) 0	260		
Union Fidelity Life Insurance Company	4	3,252,239		
Generali Group	0	1,048,970	0.00	18
Business Mens Assurance Company of America	ca 0	1,048,970		
Great West Life Assurance	3	9,287,185	0.76	31
Great-West Life and Annuity Insurance Comp	any 2	9,023,836		
Great-West Life Assurance Company (The)	1	263,349		
Group Health Insurance	1	1,804,767	1.31	47
Employers Health Insurance Company	1	1,804,767		



### Mental health and chemical dependency benefits

Oregon insurance law requires most group insurance plans to provide a minimum level of benefits for the treatment of mental health and chemical dependency. Ask your plan administrator about frequency and types of treatment. It's important to know that most plans will limit coverage of certain diagnoses.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
<b>Guarantee Companies</b> Guarantee Life Insurance Company	<b>3</b> 3	<b>4,818,083</b> 4,818,083	1.47	48
<b>Guardian Life Insurance</b> Guardian Life Insurance Company of America (	<b>6</b> The) 6	<b>14,543,234</b> 14,543,234	0.97	37
Hartford Fire & Casualty Group  Hartford Fire Insurance Company Hartford Life and Accident Insurance Company Hartford Life and Annuity Insurance Company Hartford Life Insurance Company	<b>'</b>	<b>5,767,931</b> 642,470 4,328,750 15,326 781,385	1.64	51
Interfinancial, Inc.  American Security Insurance Company (DE) Fortis Benefits Insurance Company Standard Guaranty Insurance Company (DE) Time Insurance Company Union Security Life Insurance Company (DE) United Family Life Insurance Company	11 0 2 0 9 0	14,685,694 1,703,387 3,089,962 1,546,351 6,221,292 2,124,648 54	1.77	53
JC Penney Company JC Penney Life Insurance Company	<b>0</b> 0	<b>1,198,818</b> 1,198,818	0.00	14
<b>John Alden Group</b> John Alden Life Insurance Company	<b>10</b> 10	<b>12,875,935</b> 12,875,935	1.83	55
John Hancock Group  John Hancock Mutual Life Insurance Company	<b>0</b> 0	<b>3,343,970</b> 3,343,970	0.00	6
Liberty Mutual Insurance Group Liberty Health Plan Liberty Life Assurance Company of Boston Liberty Mutual Insurance Company	3 2 0 1	<b>21,200,195</b> 20,898,232 301,963	0.33	23

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Liberty National	12	7,056,011	4.01	66
American Income Life Insurance Company	1	884,091		
Globe Life and Accident Insurance Company	2	524,771		
Liberty National Life Insurance Company	0	6,884		
United American Insurance Company	9	5,640,265		
Lincoln National	1	1,918,439	1.23	43
First Penn-Pacific Life Insurance Company	0	101		
Lincoln National Health and Casualty				
Insurance Company	1	273,173		
Lincoln National Life Insurance Company (The	e) 0	1,641,787		
Lincoln National Reassurance Company	0	3,378		
Massachusetts Mutual Life Insurance Compar	ny 1	2,603,639	0.91	35
Metropolitan Group	2	6,211,474	0.76	32
Metropolitan Life Insurance Company	2	6,209,321		
New England Life Insurance Company	0	2,153		
Minnesota Mutual	0	1,390,050	0.00	11
Minnesota Mutual Life Insurance Company	0	1,390,050		
Mony Consolidated	1	2,071,686	1.14	41
Mutual Life Insurance Company of New York	(The) 1	2,071,686		
Mutual of Omaha	12	14,422,532	1.96	57
Mutual of Omaha Insurance Company	12	8,276,032		
Omaha Property and Casualty Insurance Comp	oany 0	14,479		
United of Omaha Life Insurance Company	0	6,121,424		
United World Life Insurance Company	0	10,597		
Mutual Protective	4	2,710,220	3.48	64
Medico Life Insurance Company	0	672,497		
Mutual Protective Insurance Company	4	2,037,723		



Long-term care, Medicare supplement insurance

Our Senior Health Insurance Benefits Assistance (SHIBA) program can offer personalized assistance on these and other topics for seniors. Call toll-free: 1-800-722-4134.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Netherlands Insurance Companies Security Life of Denver Insurance Company Southland Life Insurance Company	<b>0</b> 0 0	<b>2,044,347</b> 997,492 1,046,855	0.00	8
<b>New York Life Group</b> New York Life Insurance Company	<b>6</b> 6	<b>7,351,113</b> 7,351,113	1.93	56
Northwestern Mutual Northwestern Mutual Life Insurance Company	<b>0</b> 0	<b>6,143,956</b> 6,143,956	0.00	2
ODS Health Plan	16	139,278,301	0.27	22
Pacific Life Insurance Company Pacific Life Insurance Company PM Group Life Insurance Company	<b>1</b> 1 0	<b>5,480,927</b> 250,063 5,230,864	0.43	26
Pacificare Health Systems Group Pacificare Life and Health Insurance Company	<b>0</b> 0	<b>2,779,057</b> 2,779,057	0.00	7
Penncorp Group Integon Life Insurance Corporation Occidental Life Insurance Company of North Carolina Pennsylvania Life Insurance Company	1 0 0 1	1,457,063 (3,353) 18,699 673,768	1.62	50
Professional Insurance Corporation Union Bankers Insurance Company United Life and Annuity Insurance Company	0 0 0	63,759 704,154 36		
Phoenix Companies Phoenix American Life Insurance Company Phoenix Home Life Mutual Insurance Compan	<b>0</b> 0 0 0 0	<b>3,734,506</b> 1,884,037 1,850,469	0.00	4
Physicians Mutual Physicians Mutual Insurance Company	<b>0</b> 0	<b>1,864,399</b> 1,864,399	0.00	9

Insurer group or company (	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
<b>Principal Financial Group</b> Principal Mutual Life Insurance Company	<b>4</b> 4	<b>8,490,119</b> 8,490,119	1.11	39
<b>Provident Life Group</b> Paul Revere Life Insurance Company Provident Life and Accident Insurance Compan	<b>5</b> 2 y 3	<b>9,819,281</b> 5,410,242 4,409,039	1.20	42
<b>Prudential of America</b> Prudential Insurance Company of America	<b>6</b>	<b>34,304,971</b> 34,304,971	0.41	24
<b>Regence Group</b> Regence Life and Health Insurance Company	<b>2</b> 2	<b>71,574,863</b> 71,574,863	0.07	19
<b>Reliance Group</b> Reliance Insurance Company	<b>0</b> 0	<b>1,468,203</b> 1,468,203	0.00	10
Reliastar Life Insurance Group  Northern Life Insurance Company Reliastar Bankers Security Life Insurance Company Reliastar Life Insurance Company Security-Connecticut Life Insurance Company (	0	1,063,120 3,237 4,924 1,054,696 263	0.00	16
<b>Royal and Sun Alliance USA</b> Royal Maccabees Life Insurance Company	<b>0</b> 0	<b>1,348,798</b> 1,348,798	0.00	12
Safeco Insurance Group  American States Insurance Company American States Life Insurance Company Safeco Life Insurance Company	<b>0</b> 0 0 0	<b>3,356,106</b> 159,984 81,681 3,114,441	0.00	5
Security American Financial Congress Life Insurance Company Security Life Insurance Company of America	<b>2</b> 0 2	<b>1,611,118</b> 59,659 1,551,459	2.93	61

### Women's health benefits

Oregon law requires all group and individual health insurance policies to cover women's preventive services, including mammograms for women age 35 and over. For more information, contact the Consumer Protection Section, (503) 947-7984.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
<b>Standard Insurance Company</b>	18	55,345,398	0.77	33
State Farm (IL) State Farm Mutual Automobile Insurance Comp	<b>0</b> pany 0	<b>9,764,609</b> 9,764,609	0.00	1
Sun Life Assurance Company of Connecticut  Massachusetts Casualty Insurance Company (M Sun Life Assurance Company of Canada (Canada		<b>2,794,641</b> 1,256,658 1,537,983	2.53	59
<b>United Dental Group</b> United Dental Care Insurance Company	<b>1</b> 1	<b>1,884,720</b> 1,884,720	1.25	44
United Group of Companies  Chesapeake Life Insurance Company Mega Life and Health Insurance Company (The Mid-West National Life Insurance Company of Tennessee	2 0 2 0	<b>1,624,026</b> 3,968 1,582,106 37,952	2.91	60
United Healthcare Insurance Group United Healthcare Insurance Company United Healthcare of Oregon	<b>3</b> 3 0	<b>11,017,481</b> 10,688,223 329,258	0.64	29
Unitrin Pyramid Life Insurance Company United Insurance Company of America	<b>2</b> 2 0	<b>1,282,683</b> 1,270,361 12,322	3.68	65
Unum Colonial Life & Accident Insurance Company Unum Life Insurance Company of America	<b>9</b> 3 6	<b>21,314,878</b> 2,471,840 18,843,038	1.00	38
Wellpoint Health Networks Unicare Life & Health Insurance Company	<b>0</b> 0	<b>1,144,624</b> 1,144,624	0.00	15
Total, this table Total for health		321,512,575 330,961,281		

# Understanding your HMO or other managed care plan

"Health care service contractor" (HCSC) is the legal name for a health maintenance organization (HMO) or other type of health insurance plan that contracts with doctors, hospitals, and other medical providers to offer medical services on a pre-paid basis. Most HCSC plans include "managed care" provisions.

Most consumers enrolled in a managed care plan pay a monthly fee or premium and often a small co-payment for each visit to a doctor. Most plans require consumers to designate a primary care physician who will be "in charge" of their care.

Although managed care is a newer trend in health care insurance, nearly half of all Oregonians are now enrolled in a managed care plan. Because managed care tends to lower the cost of insurance, more employers and consumers are able to afford it.

Recent changes in the law have established basic patient rights for most managed care plans. If you have questions about your rights, contact the Consumer Protection Section, (503) 947-7984.

Visit our Web site: www.cbs.state.or.us/ins

To learn more about your managed care plan, contact your health plan administrator. The following questions will help you get started:

- How do I choose a primary care physician? What if I want to change physicians?
- What procedure do I follow if I need a referral to a specialist or need mental health benefits?
- What is the plan's definition of emergency care?
   Does the plan provide its own after-hours care if I need it?
- Whom do I need to call before going to the hospital? Which hospitals can I use?
- What does my plan cover if I am traveling out of my service area?
- How do I file a grievance if I have a disagreement about my care?
- What prescriptions are covered by my plan?
- Is preventive care covered by my plan? How often?



# Health care service contractors (including HMOs)

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Kaiser Foundation Health Plan of the North	west 19	397,513,592	0.32	4
Klamath Medical Service Bureau DBA KMSB	<b>(OR)</b> 13	53,616,916	1.61	13
Liberty Health Plan, Inc.	2	20,898,232	0.63	6
Oregon Dental Service	0	95,945,803	0.00	1
Pacific Hospital Association DBA Pacificsou	rce 9	80,085,578	0.74	7
Pacificare of Oregon, Inc.	31	139,800,868	1.47	12
Providence Health Plans DBA Providence Good Health Plan	20	161,247,756	0.82	8
Qual-Med Oregon Health Plan	53	206,587,729	1.70	14
Regence Blue Cross Blue Shield of Oregon	131	682,442,425	1.27	10
Regence HMO Oregon	48	345,817,450	0.92	9
Selectcare Health Plans	24	113,112,778	1.41	11
Surecare Healthplans, Inc.	2	29,819,748	0.44	5
Vision Care of Oregon, Inc.	0	6,872,298	0.00	2
Willamette Health Service, Inc. (OR)	0	2,322,923	0.00	3

Total, this table	352	2,336,084,096
<b>Total for HCSCs</b>	353	2,337,797,820

A home is the biggest purchase most people will make, so it's essential to protect such an important investment. In fact, if you have a home mortgage, the lender will require you to carry insurance. Homeowner insurance protects your home and what's in it. It protects you and your family against claims from others who may be accidentally hurt on your property.

Buying the right amount of coverage is important. Having enough coverage for your home and possessions means you will have to pay less out of your pocket to replace property that is destroyed or stolen.

To determine how much coverage you need, know the size and type of your home so that the insurance agent who quotes a premium for you will be able to calculate today's cost to replace your home. When comparing costs among several companies, make sure you are comparing the same amount of coverage.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Allied Group	0	1,669,479	0.00	1
Allied Mutual Insurance Company	0	510,331		
Amco Insurance Company	0	813,029		
Depositors Insurance Company	0	346,119		
Allstate Insurance Group	35	31,382,339	0.99	14
Allstate Indemnity Company	0	522,828		
Allstate Insurance Company	35	30,859,511		
Amica Mutual Group	0	1,319,702	0.00	2
Amica Mutual Insurance Company	0	1,319,702		
California Casualty Management	4	2,296,332	1.54	20
California Casualty Indemnity Exchange	0	404,611		
California Casualty Insurance Company	4	1,891,721		
Chubb & Son, Inc.	2	3,710,573	0.48	6
Federal Insurance Company	0	200,471		
Great Northern Insurance Company	0	304,923		
Northwestern Pacific Indemnity Company	2	3,193,327		
Pacific Indemnity Company	0	11,852		

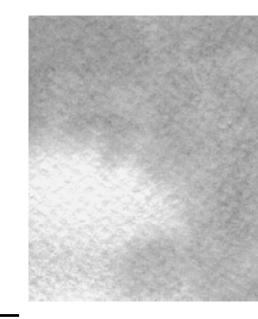


Most homeowner

policies don't cover damage from earthquakes or floods.
You will need to purchase additional coverage if you want protection from an earthquake or a flood.

Insurer group or company (	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
CNA Insurance Group	2	1,152,306	1.54	21
American Casualty Company of		,		
Reading, Pennsylvania	0	1,009		
Boston Old Colony Insurance Company	0	20		
Continental Casualty Company	1	1,037		
Continental Insurance Company (The)	1	1,093,889		
Fidelity and Casualty Company of New York (T	'he) 0	55,603		
Firemen's Insurance Company of Newark (NJ)	0	17		
Glens Falls Insurance Company (The)	0	2		
National Fire Insurance Company of Hartford (	CT) 0	2		
Niagara Fire Insurance Company (DE)	0	217		
Valley Forge Insurance Company	0	510		
<b>Country Companies</b>	10	3,708,220	2.39	23
Country Casualty Insurance Company	1	1,407		
Country Mutual Insurance Company	9	3,706,813		
Credit Suisse Group	7	3,172,879	1.96	22
Blue Ridge Insurance Company	0	95		
Republic Insurance Company	0	163		
Unigard Indemnity Company	0	2,179,805		
Unigard Insurance Company	7	992,799		
Winterthur International America Insurance Comp	oany 0	17		
Farmers Home Mutual	3	1,761,923	1.51	18
Farmers Home Mutual Insurance Company (MN	J) 2	971,941		
Pioneer Insurance Company	0	154,490		
Western Home Insurance Company	1	635,492		

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Farmers Insurance Group	<b>57</b>	40,301,433	1.25	17
Farmers Insurance Company of Oregon	55	37,773,035		
Farmers Insurance Exchange	1	2,528,398		
Fire Insurance Exchange	1			
General Accident Insurance	9	9,760,089	0.82	11
General Accident Insurance Company of Amer	rica 0	129		
North Pacific Insurance Company	8	8,654,193		
Oregon Automobile Insurance Company	1	1,105,767		
<b>Grange Mutual Insurance Company</b>	9	1,806,614	4.42	26
Hartford Fire & Casualty Group	5	4,638,486	0.96	13
Hartford Casualty Insurance Company	0	226,128		
Hartford Fire Insurance Company	1	237,946		
Hartford Insurance Company of the Midwest	3	3,315,810		
Hartford Underwriters Insurance Company	0	358,370		
Twin City Fire Insurance Company	1	500,232		
Liberty Mutual Insurance Group	9	2,961,789	2.69	25
Liberty Mutual Fire Insurance Company	9	2,961,789		
Metropolitan Group	7	2,319,508	2.68	24
Metropolitan Direct Property and Casualty	0	107 470		
Insurance Company	0	167,473		
Metropolitan Property and Casualty	7	2,152,035		
Insurance Company	7	2,132,033		
Mutual of Enumclaw	5	9,914,529	0.45	5
Mutual of Enumclaw Insurance Company	5	9,914,529		



# Choose the highest deductible you can afford. A deductible is the dollar

A deductible is the dollar amount you will pay on each covered claim.

Typically, the higher the deductible you choose, the lower the cost of the insurance.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Nationwide Corporation	6	4,666,198	1.14	16
National Casualty Company	0	415		
Nationwide Mutual Fire Insurance Company	6	4,665,783		
Ohio Casualty Group	1	1,274,616	0.70	9
American Fire and Casualty Company	0	97,680		
Ohio Casualty Insurance Company	1	205,747		
West American Insurance Company	0	971,189		
Oregon Mutual Insurance	9	7,541,254	1.06	15
Oregon Mutual Insurance Company	8	6,361,741		
Western Protectors Insurance Company	1	1,179,513		
Safeco Insurance Group	27	29,705,650	0.81	10
American Economy Insurance Company	0	1,447,974		
American States Insurance Company	2	244,926		
American States Preferred Insurance Company	y 0	825,582		
Safeco Insurance Company of America	25	27,187,168		
St. Paul Companies	1	1,563,207	0.57	7
St. Paul Fire & Marine Insurance Company	1			
St. Paul Guardian Insurance Company	0	1,563,207		
State Farm (IL)	<b>53</b>	75,288,115	0.62	8
State Farm Fire and Casualty Company	53	63,322,600		
State Farm General Insurance Company	0	11,965,515		
<b>Sublimity Insurance Company</b>	2	1,167,333	1.52	19

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Travelers Insurance Group	0	1,239,404	0.00	3
Automobile Insurance Company of				
Hartford, Connecticut	0	134,435		
Charter Oak Fire Insurance Company	0	226,663		
Phoenix Insurance Company	0	248,087		
Standard Fire Insurance Company (The)	0	187,821		
Travelers Indemnity Company (The)	0	216,021		
Travelers Indemnity Company of America	0	79,643		
Travelers Indemnity Company of Illinois	0	146,734		
USAA Group	1	7,959,844	0.11	4
United Services Automobile Association	1	5,357,560		
USAA Casualty Insurance Company	0	2,602,284		
White Mountains Group	8	7,552,226	0.94	12
Valley Insurance Company	8	4,659,570		
Valley Property & Casualty Insurance Company	ıy 0	2,892,656		

Total, this table	272	259,834,048
Total for homeowner	308	273,062,936

### Life insurance

The basic concept of life insurance is simple: It's a death benefit paid by the insurance company to the beneficiaries of the policyholder. Over the years, however, life insurance has evolved into a wide variety of complex products.

Life insurance can serve many needs of an individual or a family besides providing a death benefit. It can be used for estate planning, charitable giving, or even to fund a business transfer. Life insurance can offer important tax benefits. The income earned on certain types of policies is tax deferred, and the death benefit paid to the beneficiaries is not taxable income.

There are two basic types of life insurance, term and cash value. Term insurance is the most affordable and allows most people to buy the greatest protection for the lowest premium. It offers a death benefit if the policyholder should die during the specified period of time. Whole life, variable life, and universal life insurance are examples of policies that accumulate cash value over time. These types of policies combine a death benefit with some type of savings or investment plan. Cash value policies are often complex investment vehicles with advantages and disadvantages as compared to other investment options.

When considering life insurance, take the time to get your questions answered so that you can make a decision that will meet your needs.

If you have questions about life insurance, the Insurance Division can help. Call the Consumer Protection Section, (503) 947-7984.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Aegon USA	5	9,739,291	1.48	47
Academy Life Insurance Company	0	10,103		
AUSA Life Insurance Company, Inc.	0	547		
Bankers United Life Assurance Company	0	215,097		
Commonwealth Life Insurance Company	0	364,436		
Life Investors Insurance Company of America	3	1,061,935		
Monumental Life Insurance Company	0	758,722		
PFL Life Insurance Company	0	321,881		
Providian Life and Health Insurance Company	0	249,621		
Veterans Life Insurance Company	0	162,852		
Western Reserve Life Assurance Company of C	ohio 2	6,594,097		

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Aetna Life & Casualty	2	6,175,603	0.94	40
Aetna Life Insurance and Annuity Company	0	1,754,403		
Aetna Life Insurance Company	2	4,421,200		
Allmerica Financial Corporation	0	6,802,401	0.00	5
Allmerica Financial Life Insurance and Annuity	Co. 0	6,474,201		
First Allmerica Financial Life Insurance Compa	ny 0	328,200		
Allstate Insurance Group	10	20,943,321	1.38	46
Allstate Life Insurance Company	5	10,502,387		
Lincoln Benefit Life Company	5	7,876,629		
Northbrook Life Insurance Company	0	24,000		
Surety Life Insurance Company	0	2,540,305		
American Express Group	1	11,308,897	0.26	19
IDS Life Insurance Company	1	11,308,897		
American General Group	10	11,538,427	2.51	55
All American Life Insurance Company	0	3,266,077		
American Franklin Life Insurance				
Company (The) (IL)	0	470,096		
American General Life and Accident Insurance		148,429		
American General Life Insurance Company of	NY 0	9,232		
American General Life Insurance Company	7	2,430,244		
Franklin Life Insurance Company	1	3,428,550		
Merit Life Insurance Company	1	1,377,531		
United States Life Insurance Company	_			
in the City of New York	0	387,116		
Western National Life Insurance Company	1	21,152		



# Do you need life insurance?

As a general rule, the fewer dependents you have, the less insurance you're likely to need.
Life insurance may not be suitable for seniors, single people without dependents, or for those consumers who have other assets that provide income or mortgage protection.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
American International Group  AIG Life Insurance Company  American Home Assurance Company	<b>1</b> 0 1	<b>4,185,641</b> 4,117,984	0.69	31
American International Life Assurance Co. of N Delaware American Life Insurance Company		12,601 55,056		
American National Financial Group  American National Insurance Company  American National Life Insurance Company of Tomation o	1	<b>4,212,529</b> 3,239,331 8,725 298,814 665,659	1.37	45
<b>Central Life Group</b> Amerus Life Insurance Company	<b>0</b> 0	<b>4,401,513</b> 4,401,513	0.00	9
<b>Cigna Group</b> Connecticut General Life Insurance Company Life Insurance Company of North America	<b>0</b> 0 0	<b>14,987,752</b> 10,117,792 4,869,960	0.00	1
CNA Insurance Group  Continental Assurance Company Continental Casualty Company Valley Forge Life Insurance Company	5 2 2 1	<b>3,607,061</b> 561,447 3,045,614	4.01	60
Conseco Group  American Life and Casualty Insurance Compan	<b>18</b> y 2	<b>8,981,421</b> 250,373	5.79	61
American Travellers Life Insurance Company Bankers Life and Casualty Company Bankers National Life Insurance Company (TX)	0 7 ) 0	223,367 1,898,716 281,993		
Beneficial Standard Life Insurance Company (Continued Life Insurance Company Colonial Penn Life Insurance Company Colonial Penn Life Insurance Company		5,060 18,765 1,363,456		
Colonial Lenn Life insulance Company	U	1,000,400		

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Conseco Group, continued				
Continental Life & Accident Company	0	25,516		
Continental Life Insurance Company	0	1,030		
Great American Reserve Insurance Company	0	93,215		
Lamar Life Insurance Company	1	273,943		
Lincoln American Life Insurance Company	0	2,616		
Massachusetts General Life Insurance Company	y 3	1,433,091		
National Fidelity Life Insurance Company	1	238,526		
Philadelphia Life Insurance Company	1	1,243,684		
Pioneer Life Insurance Company	0	534,099		
United Presidential Life Insurance Company	0	733,321		
Wabash Life Insurance Company	1	120,305		
Washington National Insurance Company	0	240,345		
Country Companies	2	4,218,777	1.37	44
Country Investors Life Assurance Company (IL)	) 0	206,348		
Country Life Insurance Company (IL)	2	4,012,429		
Cuna Mutual Group	0	6,244,819	0.00	7
Cuna Mutual Insurance Society	0	6,212,993		
Members Life Insurance Company	0	31,826		
Equitable Life NY	3	12,903,873	0.67	30
Equitable Life Assurance Society of the United S		12,776,236		
Equitable of Colorado, Inc., (The) (CO)	0	127,637		
Equitable of Iowa	2	3,840,678	1.51	48
Equitable Life Insurance Company of Iowa (IA)		2,916,329		
Golden American Life Insurance Company	0	621,129		
USG Annuity & Life Company	1	303,220		



# Buy group insurance.

If your employer offers it, group insurance may be a better buy, and you may not need to take a physical exam to qualify. Many group policies are convertible to an individual policy if you lose your group member status.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
<b>Farmers Insurance Group</b> Farmers New World Life Insurance Company	<b>3</b> 3	<b>14,071,334</b> 14,071,334	0.62	28
Forethought Life Insurance Company	0	6,647,405	0.00	6
General American General American Life Insurance Company General Life Insurance Company General Life Insurance Company of America Security Equity Life Insurance Company	0 0 0 0	<b>3,660,403</b> 3,576,120 6,747 76,332 1,204	0.00	10
General Electric  Federal Home Life Insurance Company First Colony Life Insurance Company General Electric Capital Assurance Company Great Northern Insured Annuity Corporation Harvest Life Insurance Company (The) Heritage Life Insurance Company Life Insurance Company of Virginia, (The) (VA) Montgomery Ward Life Insurance Company Signature Life Insurance Company of America ( Union Fidelity Life Insurance Company	2	11,964,719 237,594 6,669,137 50,547 54 529 1,377,971 1,258,397 645,864 69 1,724,557	1.69	51
<b>Generali Group</b> Business Mens Assurance Company of America	<b>1</b> 1	<b>3,761,962</b> 3,761,962	0.77	32
Great West Life Assurance Great-West Life & Annuity Insurance Company Great-West Life Assurance Company (The)	<b>1</b> 1 0	<b>7,438,728</b> 5,320,677 2,118,051	0.39	22

3 1	997 plaints	1997 Premiums	Complaint index	1997 Ranking
Guardian Life Insurance Guardian Insurance & Annuity Company, Inc. Guardian Life Insurance Company of America (The Park Avenue Life Insurance Company	1 0 ) 1 0	<b>9,191,512</b> 187,017 9,001,936 2,559	0.31	21
Hartford Fire & Casualty Group  Hartford Life and Accident Insurance Company Hartford Life Insurance Company ITT Hartford Life and Annuity Insurance Company	6 1 2 3	<b>12,651,768</b> 2,320,703 7,119,988 3,211,077	1.37	43
Interfinancial, Inc. Fortis Benefits Insurance Company Time Insurance Company Union Security Life Insurance Company (DE) United Family Life Insurance Company	4 2 1 1 0	<b>8,695,525</b> 4,030,942 724,881 3,886,435 53,267	1.33	42
<b>Jackson National Group</b> Jackson National Life Insurance Company	<b>2</b> 2	<b>11,772,980</b> 11,772,980	0.49	24
Jefferson-Pilot Corporation Alexander Hamilton Life Insurance Company Chubb Life Insurance Company of America Chubb Sovereign Life Insurance Company Jefferson Pilot Lifeamerica Insurance Company Jefferson-Pilot Life Insurance Company	5 1 1 0 0 3	<b>9,470,562</b> 4,226,469 2,389,900 735,647 5,687 2,112,859	1.53	49
John Hancock Group  John Hancock Life Insurance Company of America John Hancock Mutual Life Insurance Company John Hancock Variable Life Insurance Company	<b>4</b> 1 3 0	<b>53,494,435</b> 2,000 23,812,956 29,679,479	0.22	18



No smoking! (If you want to save money.)
Most policies are priced on personal factors like your age and health. Smoking can raise your premiums significantly. You'll not only save money if you don't smoke, you may save your life.

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Kansas City Life Insurance	6	6,243,685	2.78	<b>57</b>
Kansas City Life Insurance Company	1	2,307,530		
Old American Insurance Company	5	1,788,611		
Sunset Life Insurance Company of America	0	2,147,544		
Liberty National	9	9,310,451	2.79	<b>58</b>
American Income Life Insurance Company	1	3,035,177		
Family Service Life Insurance Company (TX)	0	270,584		
Globe Life and Accident Insurance Company	3	1,937,134		
Liberty National Life Insurance Company	0	170,106		
United American Insurance Company	5	1,093,477		
United Investors Life Insurance Company	0	2,803,973		
Lincoln National	3	9,330,787	0.93	<b>39</b>
First Penn-Pacific Life Insurance Company	1	2,262,049		
Lincoln National Life Insurance Company (The	) 2	7,043,782		
Lincoln National Reassurance Company	0	24,956		
LSW Holding	0	3,500,969	0.00	11
Life Insurance Company of the Southwest	0	16,540		
National Life Insurance Company	0	3,484,429		
Manulife Financial Group	1	19,192,397	0.15	16
Capitol Bankers Life Insurance Company	0	221,288		
Manufacturers Life Insurance Co. of America (T Manufacturers Life Insurance Co.	The) 1	4,201,029		
of North America (The)	0	384,915		
Manufacturers Life Insurance Co., (The) (USA)	0	14,385,165		

Insurer group or company (	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Massachusetts Mutual Life Insurance Company C. M. Life Insurance Company Massachusetts Mutual Life Insurance Company MML Bay State Life Insurance Company	<b>y 4</b> 0 4 0	<b>14,833,706</b> 1,515,604 11,199,862 2,118,240	0.78	33
Metropolitan Group  Metropolitan Insurance and Annuity Company Metropolitan Life Insurance Company Metropolitan Tower Life Insurance Company New England Life Insurance Company Texas Life Insurance Company	8 0 6 0 2 0	<b>27,731,186</b> 782,318 25,092,517 114,891 1,728,927 12,533	0.83	34
Midland National Life Insurance Group  Midland National Life Insurance Company  North American Company for Life & Health Insur	3 2 rance 1	<b>9,339,899</b> 5,359,363 3,980,536	0.93	38
<b>Minnesota Mutual</b> Ministers Life Insurance Company (The) Minnesota Mutual Life Insurance Company	<b>1</b> 0 1	<b>5,384,770</b> 1,308 5,383,462	0.54	26
Mony Consolidated  Mony Life Insurance Company of America  Mutual Life Insurance Company of New York (	<b>6</b> 1 Γhe) 5	<b>13,450,341</b> 1,721,429 11,728,912	1.29	41
Mutual of Omaha United of Omaha Life Insurance Company United World Life Insurance Company	<b>5</b> 5 0	<b>6,510,624</b> 6,481,005 29,619	2.22	53
Netherlands Insurance Companies  Midwestern United Life Insurance Company Security Life of Denver Insurance Company Southland Life Insurance Company	<b>0</b> 0 0 0	13,464,643 21,107 9,602,544 3,840,992	0.00	2

Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
New York Life Group  New York Life Insurance and Annuity Corp. (D  New York Life Insurance Company	<b>7</b> E) 1 6	<b>37,046,879</b> 6,196,749 30,850,130	0.55	27
<b>Northwestern Mutual</b> Northwestern Mutual Life Insurance Company	<b>2</b> 2	<b>49,483,894</b> 49,483,894	0.12	13
Pacific Life Insurance Company Pacific Life Insurance Company PM Group Life Insurance Company	<b>1</b> 1 0	<b>22,338,791</b> 21,702,187 636,604	0.13	15
Phoenix Companies  Phoenix American Life Insurance Company Phoenix Home Life Mutual Insurance Company	<b>0</b> 0 0	<b>9,240,475</b> 237,665 9,002,810	0.00	4
<b>Principal Financial Group</b> Principal Mutual Life Insurance Company	<b>1</b> 1	<b>10,531,704</b> 10,531,704	0.27	20
Protective Life Insurance Group  American Foundation Life Insurance Company Empire General Life Assurance Corporation Protective Life Insurance Company West Coast Life Insurance Company Western Diversified Life Insurance Company Wisconsin National Life Insurance Company	(AL) 0 0 3 0 0 0	3,466,578 27,673 248,395 1,398,476 1,769,179 14,429 8,426	2.50	54
Provident Mutual Provident Mutual Life Insurance Co. of Philadel Provident Mutual Life and Annuity Co. of Amer	1	<b>5,662,164</b> 2,420,615 3,241,549	0.51	25
Prudential of America Pruco Life Insurance Company Prudential Insurance Company of America	<b>43</b> 2 41	<b>33,231,057</b> 4,352,266 28,878,791	3.74	59

Insurer group or company Co	1997 mplaints	1997 Premiums	Complaint index	1997 Ranking
<b>Regence Group</b> Regence Life and Health Insurance Company	<b>2</b> 2	<b>9,099,351</b> 9,099,351	0.64	29
Reliastar Life Insurance Group  Northern Life Insurance Company Reliastar Bankers Security Life Insurance Company Reliastar Life Insurance Company Reliastar United Services Life Insurance Company Security-Connecticut Life Insurance Company (CT	0 1	10,568,531 882,194 343,405 5,142,542 1,673,698 2,526,692	1.91	52
Safeco Insurance Group  American States Life Insurance Company Safeco Life Insurance Company Safeco National Life Insurance Company	<b>0</b> 0 0 0	<b>9,655,765</b> 3,417,767 6,208,384 29,614	0.00	3
Standard Insurance Company	5	70,572,435	0.20	17
State Farm (IL) State Farm Life Insurance Company	<b>1</b> 1	<b>25,965,113</b> 25,965,113	0.11	12
Sun Life Assurance Company of Connecticut Sun Life Assurance Company of Canada (Canada) Sun Life Assurance Company of Canada (U.S.)	<b>0</b> 0 0	<b>5,946,970</b> 5,862,688 84,282	0.00	8
<b>Transamerica Group</b> Transamerica Assurance Company Transamerica Life Insurance and Annuity Company Transamerica Occidental Life Insurance Company		<b>9,695,831</b> 387,661 1,415 9,306,755	0.89	36



Insurer group or company	1997 Complaints	1997 Premiums	Complaint index	1997 Ranking
Travelers Insurance Group	6	11,064,318	1.57	50
American Health and Life Insurance Company	0	214,492		
National Benefit Life Insurance Company	0	129,761		
Primerica Life Insurance Company	4	10,157,183		
Travelers Insurance Company	1			
Travelers Life and Annuity Company (The)	1	562,882		
<b>United Heritage Mutual Life Insurance</b>	4	4,383,906	2.64	56
Unum	1	7,130,991	0.41	23
Colonial Life & Accident Insurance Company	0	438,952		
Unum Life Insurance Company of America	1	6,692,039		
<b>USLife Corporation</b>	1	3,459,183	0.84	35
Old Line Life Insurance Company of America	0	1,756,431		
USLife Credit Life Insurance Company	1	1,702,752		
USAA Group	1	3,159,600	0.91	37
USAA Life Insurance Company	1	3,159,600		
<b>Zurich American Insurance Group</b>	1	22,992,827	0.13	14
Federal Kemper Life Assurance Company	0	3,575,855		
Fidelity Life Association, a Mutual Legal Reserv	re 0	89,996		
Kemper Investors Life Insurance Company	0	18,974,426		
Universal Underwriters Life Insurance Compan	y 0	255,602		
Zurich Life Insurance Company of America	1	96,948		

Total, this table	231	789,903,158
Total for life	303	875,886,295

#### Auto insurance (personal)

Company name Page	e Group name
AIU Insurance Company9	American International Group
Allied Mutual Insurance Company8	Allied Group
Allstate Indemnity Company8	Allstate Insurance Group
Allstate Insurance Company8	Allstate Insurance Group
Amco Insurance Company8	Allied Group
American and Foreign Insurance Company14	Royal & Sun Alliance USA
American Casualty Company	
of Reading, Pennsylvania10	CNA Insurance Group
American Economy Insurance Company 14	Safeco Insurance Group
American Fire and Casualty Company13	Ohio Casualty Group
American International South	
Insurance Company9	American International Group
American Manufacturers Mutual	Lumbannana Mutual Caqualty Chaun
Insurance Company	Lumbermans Mutual Casualty Group
American Motorists Insurance Company 12	Lumbermans Mutual Casualty Group
American National Fire Insurance Company (NY)8	American Financial Insurance Group
American Premier Insurance Company8	American Financial Insurance Group
American Protection Insurance Company 12	Lumbermans Mutual Casualty Group
American Spirit Insurance Company8	American Financial Insurance Group
American States Insurance Company14	Safeco Insurance Group
American States Insurance Company	•
of Texas14	Safeco Insurance Group
American States Preferred	
Insurance Company14	Safeco Insurance Group
Amex Assurance Company (IL)8	American Express Group
Amica Mutual Insurance Company9	Amica Mutual Group
Assurance Company of America (NY)16	Zurich American Insurance Group
Atlanta Casualty Company8	American Financial Insurance Group
Atlanta Specialty Insurance Company8	American Financial Insurance Group
Austin Mutual Insurance Company9	Austin Mutual Group
California Casualty & Fire	
Insurance Company (CA)9	California Casualty Management

Company Name	Page	Group Name
California Casualty Indemnity Exch	ange9	California Casualty Management
California Casualty Insurance Comp	oany9	California Casualty Managemen
Cascade National Insurance Compa	ny10	Clarendon Insurance Group
Charter Oak Fire Insurance Compa	ny 15	Travelers Insurance Group
Clarendon National Insurance Com	pany 10	Clarendon Insurance Group
Colonial Insurance Company of Ca	lifornia 13	Nationwide Corporation
Colonial Penn Franklin Insurance Co	mpany 11	General Electric
Colonial Penn Insurance Company	11	General Electric
Colonial Penn Madison Insurance Co	ompany 11	General Electric
Continental Casualty Company	10	CNA Insurance Group
Continental Insurance Company (T	he)10	CNA Insurance Group
Country Casualty Insurance Compa	ny10	Country Companies
Country Mutual Insurance Compan	y 10	Country Companies
Cumis General Insurance Company	10	Cuna Mutual Group
Cuna Mutual Insurance Society	10	Cuna Mutual Group
Dairyland Insurance Company	14	Sentry Insurance Group
Depositors Insurance Company	8	Allied Group
Eagle American Insurance Compan	y8	American Financial Insurance Group
Empire Fire and Marine Insurance Company (NE)	16	Zurich American Insurance Group
Farmers Insurance Company of Ore		Farmers Insurance Group
Federal Insurance Company	-	Chubb & Son, Inc
Fidelity and Casualty Company		chabb a bon, me
of New York (The)	10	CNA Insurance Group
Fidelity and Guaranty Insurance Co	ompany 15	US Fidelity & Guaranty Group
Fidelity and Guaranty Insurance		
Underwriters, Inc	15	US Fidelity & Guaranty Group
Financial Indemnity Company	15	Unitrin, Inc.
First American Insurance Company	(MO) 11	First American Companies Group
First National Insurance Company		
of America		Safeco Insurance Group
Geico Casualty Company		Berkshire-Hathaway
Geico General Insurance Company	9	Berkshire-Hathaway

#### Auto insurance (personal)

Company name	Page	Group name
Geico Indemnity CompanyGeneral Accident Insurance Company	9	Berkshire-Hathaway
of America	11	General Accident Insurance
General Insurance Company of America .	14	Safeco Insurance Group
Globe Indemnity Company	14	Royal & Sun Alliance USA
Government Employees Insurance Compar	ıy 9	Berkshire-Hathaway
Grange Insurance Association	11	Grange Insurance
Granite State Insurance Company	9	American International Group
Great American Insurance Company	8	American Financial Insurance Group
Great Northern Insurance Company	9	Chubb & Son, Inc.
Guaranty National Insurance Company	13	Orion Capital Group
Guidant Elite Insurance Company	13	Preferred Risk Group
Hanover Insurance Company (The)	8	Allmerica Financial Corporation
Hartford Accident & Indemnity Company	11	Hartford Fire & Casualty Group
Hartford Casualty Insurance Company	11	Hartford Fire & Casualty Group
Hartford Fire Insurance Company	11	Hartford Fire & Casualty Group
Hartford Insurance Company of the Midwes	t 11	Hartford Fire & Casualty Group
Hartford Underwriters Insurance Company	y 11	Hartford Fire & Casualty Group
Horace Mann Insurance Company	11	Horace Mann Group
IGF Insurance Company	13	Pafco General Group
Illinois National Insurance Company	9	American International Group
Infinity Insurance Company	8	American Financial Insurance Group
Integon Indemnity Corporation	11	Integon Corporation
Leader National Insurance Company	8	American Financial Insurance Group
Liberty Insurance Corporation (VT)	12	Liberty Mutual Insurance Group
Liberty Mutual Fire Insurance Company	12	Liberty Mutual Insurance Group
Lumbermens Mutual Casualty Company	12	Lumbermans Mutual Casualty Group
Maryland Casualty Company	16	Zurich American Insurance Group
Massachusetts Bay Insurance Company	8	Allmerica Financial Corporation
Metropolitan Casualty Insurance Compan	y 12	Metropolitan Group
Metropolitan Direct Property and Casualty Insurance Company	12	Metropolitan Group

Company name	Page	Group name
Metropolitan General Insurance Company	12	Metropolitan Group
Metropolitan Property and		
Casualty Insurance Company	12	Metropolitan Group
Mid-Century Insurance Company	10	Farmers Insurance Group
Midland Risk Insurance Company	14	Progressive Group
Midwest Mutual Insurance Company	13	Preferred Risk Group
Millers Casualty Insurance Company (The)	12	Miller Insurance Group
Millers Mutual Fire		
Insurance Company (The)	12	Miller Insurance Group
Mutual of Enumclaw Insurance Company	12	Mutual of Enumclaw
National General Assurance Company	12	Motors Insurance Corporation
National General Insurance Company	12	Motors Insurance Corporation
National Interstate Insurance Company	8	American Financial Insurance Group
National Union Fire Insurance Company		
of Pittsburgh		American International Group
Nationwide Mutual Fire Insurance Compa	ny 13	Nationwide Corporation
Nationwide Mutual Insurance Company	13	Nationwide Corporation
Nationwide Property and Casualty		
Insurance Company		Nationwide Corporation
New Hampshire Insurance Company		American International Group
Niagara Fire Insurance Company (DE)	10	CNA Insurance Group
North Pacific Insurance Company	11	General Accident Insurance
Northern Insurance Company of New York	16	Zurich American Insurance Group
Northwestern Pacific Indemnity Company	9	Chubb & Son, Inc.
Ohio Casualty Insurance Company	13	Ohio Casualty Group
Oregon Automobile Insurance Company	11	General Accident Insurance
Oregon Mutual Insurance Company	13	Oregon Mutual Insurance
Pacific Indemnity Company	9	Chubb & Son, Inc.
Phoenix Insurance Company	15	Travelers Insurance Group
Preferred Risk Mutual Insurance Company	13	Preferred Risk Group
Progressive Casualty Insurance Company.	14	Progressive Group
Progressive Classic Insurance Company		Progressive Group
Progressive Northern Insurance Company	14	Progressive Group

#### Auto insurance (personal)

Company name Page	Group name
Progressive Northwestern	
Insurance Company14	Progressive Group
Progressive Preferred Insurance Company 14	Progressive Group
Progressive Specialty Insurance Company 14	Progressive Group
Providence Washington Insurance Company 13	P W Group, Inc.
Prudential General Insurance Company14	Prudential of America
Prudential Property & Casualty Insurance Company14	Prudential of America
Regal Insurance Company8	American Financial Insurance Group
Republic Insurance Company10	Credit Suisse Group
Rocky Mountain Fire & Casualty Company 11	Grange Insurance
Royal Insurance Company of America14	Royal & Sun Alliance USA
Safeco Insurance Company of America14	Safeco Insurance Group
Safeco Insurance Company of Illinois14	Safeco Insurance Group
Safeco National Insurance Company14	Safeco Insurance Group
Security National Insurance Company15	Unitrin, Inc.
Sentry Insurance A Mutual Company14	Sentry Insurance Group
St. Paul Fire & Marine Insurance Company15	St. Paul Companies
St. Paul Guardian Insurance Company15	St. Paul Companies
St. Paul Mercury Insurance Company15	St. Paul Companies
State Farm Fire and Casualty Company15	State Farm (IL)
State Farm Mutual Automobile	
Insurance Company15	State Farm (IL)
Teachers Insurance Company11	Horace Mann Group
TIG Insurance Company15	TIG Insurance Group
TIG Premier Insurance Company15	TIG Insurance Group
Transportation Insurance Company10	CNA Insurance Group
Travelers Indemnity Company (The)15	Travelers Insurance Group
Travelers Indemnity Company of America15	Travelers Insurance Group
Travelers Indemnity Company of Illinois 15	Travelers Insurance Group
Trinity Universal Insurance Company15	Unitrin, Inc.
Trinity Universal Insurance Company of Kansas, Inc15	Unitrin, Inc.

Company name Page	Group name
Twin City Fire Insurance Company11	Hartford Fire & Casualty Group
Unigard Indemnity Company10	Credit Suisse Group
Unigard Insurance Company10	Credit Suisse Group
United Services Automobile Association 16	USAA Group
United States Fidelity and Guaranty Company15	US Fidelity & Guaranty Group
Universal Underwriters Insurance Company (MO)16	Zurich American Insurance Group
USAA Casualty Insurance Company16	USAA Group
Valley Forge Insurance Company10	CNA Insurance Group
Valley Insurance Company16	White Mountains Group
Valley Property & Casualty Insurance Company16	White Mountains Group
Viking Insurance Company of Wisconsin 13	Orion Capital Group
Wasatch Crest Mutual Insurance Company 10	Energy Mutual Group
West American Insurance Company13	Ohio Casualty Group
Western Protectors Insurance Company13	Oregon Mutual Insurance
Windsor Insurance Company8	American Financial Insurance Group



**Health insurance** (excluding HCSCs)

C	,	C
Company name	Page	Group name
Academy Life Insurance Company	17	Aegon USA
Aetna Life Insurance and Annuity Company	17	Aetna Life & Casualty
Aetna Life Insurance Company	17	Aetna Life & Casualty
All American Life Insurance Company	18	American General Group
Allianz Life Insurance Company		
of North America		Allianz Insurance Group
American Automobile Insurance Company	17	Allianz Insurance Group
American Bankers Insurance Company of Florida	18	American Bankers Florida Group
American Bankers Life Assurance Compan of Florida		American Bankers Florida Group
American Casualty Company of Reading, Pennsylvania	20	CNA Insurance Group
American Family Life Assurance Company of Columbus	18	American Family Corporation
American Franklin Life Insurance Company (The) (IL)	18	American General Group
American General Life and Accident		
Insurance Company		American General Group
American General Life Insurance Company	18	American General Group
American General Life Insurance Company of New York	18	American General Group
American Income Life Insurance Company	23	Liberty National
American National Insurance Company	18	American National Financial Group
American National Life Insurance Compan of Texas	•	American National Financial Group
American Reliable Insurance Company	18	American Bankers Florida Group
American Republic Insurance Company		American Republic Group
American Security Insurance Company (DE)		Interfinancial, Inc.
American States Insurance Company	C242.5	Safeco Insurance Group
American States Life Insurance Company		Safeco Insurance Group
American Travellers Life Insurance Company	20	Conseco Group
Ameritas Life Insurance Corporation	19	Ameritas Life Insurance Corporation
Amex Assurance Company (IL)		American Express Group

Company name P	Page	Group name
Anthem Health and Life Insurance Company	. 19	Anthem Insurance Companies Group
Anthem Life Insurance Company	. 19	Anthem Insurance Companies Group
AUSA Life Insurance Company, Inc	. 17	Aegon USA
Bankers Life and Casualty Company	. 20	Conseco Group
Bankers United Life Assurance Company	. 17	Aegon USA
Beneficial Life Insurance Company	. 19	Beneficial Life
Beneficial Standard Life Insurance Company (CA)	. 20	Conseco Group
Business Mens Assurance		
Company of America		Generali Group
Capitol American Life Insurance Company		Conseco Group
Central States Indemnity Company of Omaha		Berkshire-Hathaway
Certified Life Insurance Company		Conseco Group
Chesapeake Life Insurance Company		United Group of Companies
Colonial Life & Accident Insurance Company		Unum
Colonial Penn Franklin Insurance Company	. 21	General Electric
Colonial Penn Insurance Company	. 21	General Electric
Colonial Penn Life Insurance Company	. 20	Conseco Group
Combined Insurance Company Of America	. 19	AON Corporation
Commonwealth Life Insurance Company	. 17	Aegon USA
Congress Life Insurance Company	. 25	Security American Financial
Connecticut General Life Insurance Company	. 19	Cigna Group
Continental Assurance Company	. 20	CNA Insurance Group
Continental Casualty Company	.20	CNA Insurance Group
Continental Insurance Company (The)	. 20	CNA Insurance Group
Continental Life and Accident Company	. 20	Conseco Group
Continental Life Insurance Company	. 20	Conseco Group
Cuna Mutual Insurance Society	.21	Cuna Mutual Group
Employers Health Insurance Company	. 21	Group Health Insurance
Employers Reinsurance Corporation (MO)	. 21	General Electric
Federal Home Life Insurance Company	. 21	General Electric
First Colony Life Insurance Company	. 21	General Electric
First Penn-Pacific Life Insurance Company	. 23	Lincoln National

Health insurance (excluding H	CSCs)	
Company name	Page	Group name
Fortis Benefits Insurance Company	22	Interfinancial, Inc.
Forum Insurance Company (IL)	21	General Electric
Franklin Life Insurance Company	18	American General Group
Frontier National Life Insurance Company (OH)	20	Conseco Group
General Electric Capital Assurance Company	21	General Electric
Globe Life and Accident Insurance Company	23	Liberty National
Great American Reserve Insurance Company	20	Conseco Group
Great-West Life and Annuity Insurance Company	21	Great West Life Assurance
Great-West Life Assurance Company (The) .	21	Great West Life Assurance
Guarantee Life Insurance Company	22	Guarantee Companies
Guardian Life Insurance Company of America (The)	22	Guardian Life Insurance
Hartford Fire Insurance Company	22	Hartford Fire & Casualty Group
Hartford Life and Accident Insurance Company		Hartford Fire & Casualty Group
Hartford Life and Annuity Insurance Company	22	Hartford Fire & Casualty Group
Hartford Life Insurance Company	22	Hartford Fire & Casualty Group
Harvest Life Insurance Company (The)	21	General Electric
Heritage Life Insurance Company	21	General Electric
IDS Life Insurance Company	18	American Express Group
Insurance Company of North America	19	Cigna Group
Integon Life Insurance Corporation	24	Penncorp Group
JC Penney Life Insurance Company	22	JC Penney Company
John Alden Life Insurance Company	22	John Alden Group
John Hancock Mutual Life Insurance Company	22	John Hancock Group
Lamar Life Insurance Company	20	Conseco Group
Liberty Health Plan	22	Liberty Mutual Insurance Group
Liberty Life Assurance Company of Boston.	22	Liberty Mutual Insurance Group
Liberty Mutual Insurance Company	22	Liberty Mutual Insurance Group

Company name	Page Group name
Liberty National Life Insurance Company	23 Liberty National
Life Insurance Company of North America	19 Cigna Group
Life Insurance Company of Virginia, (The) (VA)	21 General Electric
Life Investors Insurance Company of America	17 Aegon USA
Lifewise, a Premera Health Plan	19 Blue Cross of WA & AK Group
Lincoln National Health and Casualty Insurance Company	23 Lincoln National
Lincoln National Life	
Insurance Company (The)	
Lincoln National Reassurance Company	23 Lincoln National
- v	26 Sun Life Assurance Co. of Connecticut
Massachusetts General Life	00
Insurance Company	-
Medico Life Insurance Company	23 Mutual Protective
Mega Life and Health Insurance Company (The)	26 United Group of Companies
Members Life Insurance Company	21 Cuna Mutual Group
Merit Life Insurance Company	18 American General Group
Metropolitan Life Insurance Company	23 Metropolitan Group
Mid-West National Life Insurance	
Company of Tennessee	26 United Group of Companies
Minnesota Mutual Life Insurance Company	
Montgomery Ward Life Insurance Company	21 General Electric
Monumental Life Insurance Company	17 Aegon USA
Mutual Life Insurance Company of New York (The)	23 Mony Consolidated
Mutual of Omaha Insurance Company	23 Mutual of Omaha
Mutual Protective Insurance Company	23 Mutual Protective
National Fidelity Life Insurance Company	20 Conseco Group
New England Life Insurance Company	_
New York Life Insurance Company	
Northern Life Insurance Company	-

**Health insurance** (excluding HCSCs)

Company name	Page	Group name
Northwestern Mutual Life Insurance Company	24	Northwestern Mutual
Occidental Life Insurance Company of North Carolina	24	Penncorp Group
Omaha Property and Casualty Insurance Company	23	Mutual of Omaha
Pacific Heritage Assurance Company (OR)		Beneficial Life
Pacific Life Insurance Company		Pacific Life Insurance Company
Pacificare Life and Health Insurance Company		Pacificare Health Systems Group
Paul Revere Life Insurance Company		Provident Life Group
Pennsylvania Life Insurance Company		Penncorp Group
PFL Life Insurance Company		Aegon USA
Philadelphia Life Insurance Company		Conseco Group
Phoenix American Life Insurance Company.		Phoenix Companies
Phoenix Home Life Mutual		•
Insurance Company	24	Phoenix Companies
Physicians Mutual Insurance Company	24	Physicians Mutual
Pioneer Life Insurance Company	20	Conseco Group
PM Group Life Insurance Company	24	Pacific Life Insurance Company
Principal Mutual Life Insurance Company .	25	Principal Financial Group
Professional Insurance Corporation	24	Penncorp Group
Provident Life and Accident Insurance Company	25	Provident Life Group
Providian Life and Health		
Insurance Company		Aegon USA
Prudential Insurance Company of America	25	Prudential of America
Pyramid Life Insurance Company	26	Unitrin
Regence Life and Health Insurance Company		Regence Group
Reliance Insurance Company	25	Reliance Group
Reliastar Bankers Security Life Insurance Company	25	Reliastar Life Insurance Group
Reliastar Life Insurance Company		Reliastar Life Insurance Group
Royal Maccabees Life Insurance Company		Royal and Sun Alliance USA
Safeco Life Insurance Company		Safeco Insurance Group
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Company name	Page	Group name
Security Life Insurance Company of America	a 25	Security American Financial
Security Life of Denver Insurance Company		Netherlands Insurance Companies
Security-Connecticut Life Insurance Company (CT)	25	Reliastar Life Insurance Group
Signature Life Insurance Company of America (The)	21	General Electric
Southland Life Insurance Company	24	Netherlands Insurance Companies
Standard Guaranty Insurance Company (DE	)22	Interfinancial, Inc.
Standard Life and Accident Insurance Company	18	American National Financial Group
State Farm Mutual Automobile Insurance Company	26	State Farm (IL)
States West Life Insurance Company	19	Blue Cross of WA & AK Group
Sterling Life Insurance Company	19	AON Corporation
Sun Life Assurance Company of Canada (Canada)	26	Sun Life Assurance Co. of Connecticut
Time Insurance Company	22	Interfinancial, Inc.
Transport Life Insurance Company	20	Conseco Group
Transportation Insurance Company		CNA Insurance Group
Unicare Life & Health Insurance Company	26	Wellpoint Health Networks
Union Bankers Insurance Company	24	Penncorp Group
Union Fidelity Life Insurance Company	21	General Electric
Union Security Life Insurance Company (DE)	22	Interfinancial, Inc.
United American Insurance Company	23	Liberty National
United Dental Care Insurance Company	26	United Dental Group
United Family Life Insurance Company	22	Interfinancial, Inc.
United Healthcare Insurance Company	26	United Healthcare Insurance Group
United Healthcare of Oregon	26	United Healthcare Insurance Group
United Insurance Company of America	26	Unitrin
United Life and Annuity Insurance Company	y 24	Penncorp Group
United of Omaha Life Insurance Company	23	Mutual of Omaha
United States Life Insurance Company	4.0	
in the City of New York		American General Group
United World Life Insurance Company	23	Mutual of Omaha

#### **Health insurance** (excluding HCSCs)

Company name Page
Unum Life Insurance Company of America 26
Valley Forge Life Insurance Company20
Veterans Life Insurance Company17
Virginia Surety Company (IL)19
Voyager Life Insurance Company18
Wabash Life Insurance Company20
Washington National Insurance Company 20
Yosemite Insurance Company18

Unum
CNA Insurance Group
Aegon USA
AON Corporation
American Bankers Florida Group
Conseco Group
Conseco Group
American General Group

**Group name** 







#### Homeowner insurance

Company name	Page	Group name
Allied Mutual Insurance Company	29	Allied Group
Allstate Indemnity Company	29	Allstate Insurance Group
Allstate Insurance Company	29	Allstate Insurance Group
Amco Insurance Company	29	Allied Group
American Casualty Company of Reading, Pennsylvania	30	CNA Insurance Group
American Economy Insurance Company	32	Safeco Insurance Group
American Fire and Casualty Company	32	Ohio Casualty Group
American States Insurance Company	32	Safeco Insurance Group
American States Preferred Insurance Company	32	Safeco Insurance Group
Amica Mutual Insurance Company	29	Amica Mutual Group
Automobile Insurance Company of Hartford, Connecticut	33	Travelers Insurance Group
Blue Ridge Insurance Company		Credit Suisse Group
Boston Old Colony Insurance Company		CNA Insurance Group
California Casualty Indemnity Exchange		California Casualty Management
California Casualty Insurance Company	29	California Casualty Management
Charter Oak Fire Insurance Company	33	Travelers Insurance Group
Continental Casualty Company	30	CNA Insurance Group
Continental Insurance Company (The)	30	CNA Insurance Group
Country Casualty Insurance Company	30	Country Companies
Country Mutual Insurance Company	30	Country Companies
Depositors Insurance Company	29	Allied Group
Farmers Home Mutual Insurance Company (MN)	30	Farmers Home Mutual
Farmers Insurance Company of Oregon	31	Farmers Insurance Group
Farmers Insurance Exchange		Farmers Insurance Group
Federal Insurance Company	29	Chubb & Son, Inc.
Fidelity and Casualty Company of New York (The)	30	CNA Insurance Group
Fire Insurance Exchange	31	Farmers Insurance Group
Firemen's Insurance Company of Newark (NJ)		CNA Insurance Group

#### Homeowner insurance

Company name	Page
General Accident Insurance Company of America	31
Glens Falls Insurance Company (The)	
Great Northern Insurance Company	
Hartford Casualty Insurance Company	
Hartford Fire Insurance Company	
Hartford Insurance Company of the Midwest	
Hartford Underwriters Insurance Company	31
Liberty Mutual Fire Insurance Company	31
Metropolitan Direct Property and Casualty Insurance Company	31
Metropolitan Property and Casualty Insurance Company	31
Mutual of Enumclaw Insurance Company .	31
National Casualty Company	32
National Fire Insurance Company of Hartford (CT)	30
Nationwide Mutual Fire Insurance Company .	32
Niagara Fire Insurance Company (DE)	30
North Pacific Insurance Company	31
Northwestern Pacific Indemnity Company.	29
Ohio Casualty Insurance Company	32
Oregon Automobile Insurance Company	31
Oregon Mutual Insurance Company	
Pacific Indemnity Company	
Phoenix Insurance Company	
Pioneer Insurance Company	
Republic Insurance Company	
Safeco Insurance Company of America	
St. Paul Fire & Marine Insurance Company	
St. Paul Guardian Insurance Company	
Standard Fire Insurance Company (The)	33

Group name
General Accident Insurance
CNA Insurance Group
Chubb & Son, Inc.
Hartford Fire & Casualty Group
· · · · · · · · · · · · · · · · · · ·
Liberty Mutual Insurance Group
Metropolitan Group
Metropolitan Group
Mutual of Enumclaw
Nationwide Corporation
CNAI
CNA Insurance Group
Nationwide Corporation
CNA Insurance Group
General Accident Insurance
Chubb & Son, Inc.
Ohio Casualty Group
General Accident Insurance
Oregon Mutual Insurance
Chubb & Son, Inc.
Travelers Insurance Group
Farmers Home Mutual
Credit Suisse Group
Safeco Insurance Group

St. Paul Companies St. Paul Companies Travelers Insurance Group

Company name	Page	Group name
State Farm Fire and Casualty Company	32	State Farm (IL)
State Farm General Insurance Company	32	State Farm (IL)
Travelers Indemnity Company (The)	33	Travelers Insurance Group
Travelers Indemnity Company of America.	33	Travelers Insurance Group
Travelers Indemnity Company of Illinois	33	Travelers Insurance Group
Twin City Fire Insurance Company	31	Hartford Fire & Casualty Group
Unigard Indemnity Company	30	Credit Suisse Group
Unigard Insurance Company	30	Credit Suisse Group
United Services Automobile Association	33	USAA Group
USAA Casualty Insurance Company	33	USAA Group
Valley Forge Insurance Company	30	CNA Insurance Group
Valley Insurance Company	33	White Mountains Group
Valley Property & Casualty		-
Insurance Company	33	White Mountains Group
West American Insurance Company	32	Ohio Casualty Group
Western Home Insurance Company	30	Farmers Home Mutual
Western Protectors Insurance Company	32	Oregon Mutual Insurance
Winterthur International America Insurance Company	30	Credit Suisse Group



Company name	Page	Group name
Academy Life Insurance Company	34	Aegon USA
Aetna Life Insurance and Annuity Company	35	Aetna Life & Casualty
Aetna Life Insurance Company	35	Aetna Life & Casualty
AIG Life Insurance Company	36	American International Group
Alexander Hamilton Life		
Insurance Company	39	Jefferson-Pilot Corporation
All American Life Insurance Company	35	American General Group
Allmerica Financial Life Insurance		
and Annuity Company		Allmerica Financial Corporation
Allstate Life Insurance Company	35	Allstate Insurance Group
American Foundation Life Insurance Company (AL)	42	Protective Life Insurance Group
American Franklin Life Insurance Company (The) (IL)	35	American General Group
American General Life and Accident Insurance Company	35	American General Group
American General Life		
Insurance Company of NY		American General Group
American General Life Insurance Company	35	American General Group
American Health and Life		
Insurance Company		Travelers Insurance Group
American Home Assurance Company		American International Group
American Income Life Insurance Company	40	Liberty National
American International Life Assurance Company of NY	36	American International Group
American Life and Casualty		
Insurance Company		Conseco Group
American National Insurance Company	36	American National Financial Group
American National Life Insurance Company of Texas	36	American National Financial Group
American States Life Insurance Company	43	Safeco Insurance Group
American Travellers Life Insurance Company	36	Conseco Group
Amerus Life Insurance Company	36	Central Life Group
AUSA Life Insurance Company, Inc	34	Aegon USA
Bankers Life and Casualty Company	36	Conseco Group

Company name	Page	Group name
Bankers National Life		
Insurance Company (TX)		Conseco Group
Bankers United Life Assurance Comp	any 34	Aegon USA
Beneficial Standard Life Insurance Company (CA)	36	Conseco Group
Business Mens Assurance		
Company of America		Generali Group
C. M. Life Insurance Company		Mass Mutual Life Insurance Company
Capitol Bankers Life Insurance Comp	· ·	Manulife Financial Group
Certified Life Insurance Company		Conseco Group
Chubb Life Insurance Company of An	nerica39	Jefferson-Pilot Corporation
Chubb Sovereign Life Insurance Com	pany 39	Jefferson-Pilot Corporation
Colonial Life & Accident		
Insurance Company		Unum
Colonial Penn Life Insurance Compar		Conseco Group
Commonwealth Life Insurance Comp	any 34	Aegon USA
Connecticut General Life	20	Gi. G
Insurance Company		Cigna Group
Continental Assurance Company		CNA Insurance Group
Continental Casualty Company		CNA Insurance Group
Continental Life & Accident Company	737	Conseco Group
Continental Life Insurance Company.	37	Conseco Group
Country Investors Life		
Assurance Company (IL)		Country Companies
Country Life Insurance Company (IL)		Country Companies
Cuna Mutual Insurance Society	37	Cuna Mutual Group
Delaware American Life Insurance Company	36	American International Group
Empire General Life Assurance Corpora	ation 42	Protective Life Insurance Group
Equitable Life Assurance Society of the United States		Equitable Life NY
Equitable Life Insurance Company		- -
of Iowa (IA)	37	Equitable of Iowa
Equitable of Colorado, Inc., (The) (Co	O)37	Equitable Life NY

Company name	Page	Group name
Family Service Life Insurance Company (TX)	40	Liberty National
Farmers New World Life Insurance Company.	38	Farmers Insurance Group
Federal Home Life Insurance Company	38	General Electric
Federal Kemper Life Assurance Company	44	Zurich American Insurance Group
Fidelity Life Association, a Mutual Legal Reserve	44	Zurich American Insurance Group
First Allmerica Financial Life Insurance Company	35	Allmerica Financial Corporation
First Colony Life Insurance Company	38	General Electric
First Penn-Pacific Life Insurance Company.	40	Lincoln National
Fortis Benefits Insurance Company	39	Interfinancial, Inc.
Franklin Life Insurance Company	35	American General Group
Garden State Life Insurance Company	36	American National Financial Group
General American Life Insurance Company	38	General American
General Electric Capital Assurance Company	38	General Electric
General Life Insurance Company	38	General American
General Life Insurance Company of America	38	General American
Globe Life and Accident Insurance Company	40	Liberty National
Golden American Life Insurance Company.		Equitable of Iowa
Great American Reserve Insurance Company	37	Conseco Group
Great Northern Insured Annuity Corporation	38	General Electric
Great-West Life & Annuity Insurance Company	38	Great West Life Assurance
Great-West Life Assurance Company (The).	38	Great West Life Assurance
Guardian Insurance & Annuity Company, Inc	39	Guardian Life Insurance
Guardian Life Insurance Company of America (The)	39	Guardian Life Insurance
Hartford Life and Accident Insurance Company	39	Hartford Fire & Casualty Group

Company name	Page	Group name
Hartford Life Insurance Company	39	Hartford Fire & Casualty Group
Harvest Life Insurance Company (The)	38	General Electric
Heritage Life Insurance Company	38	General Electric
IDS Life Insurance Company	35	American Express Group
ITT Hartford Life and Annuity Insurance Company	39	Hartford Fire & Casualty Group
Jackson National Life Insurance Company	39	Jackson National Group
Jefferson Pilot Lifeamerica Insurance Company	39	Jefferson-Pilot Corporation
Jefferson-Pilot Life Insurance Company		Jefferson-Pilot Corporation
John Hancock Life Insurance Company of America		John Hancock Group
John Hancock Mutual Life Insurance Company	39	John Hancock Group
John Hancock Variable Life Insurance Company	39	John Hancock Group
Kansas City Life Insurance Company	40	Kansas City Life Insurance
Kemper Investors Life Insurance Company	7 <b>44</b>	Zurich American Insurance Group
Lamar Life Insurance Company	37	Conseco Group
Liberty National Life Insurance Company	40	Liberty National
Life Insurance Company of North America	a36	Cigna Group
Life Insurance Company of the Southwest	40	LSW Holding
Life Insurance Company of Virginia, (The) (VA)	38	General Electric
Life Investors Insurance Company of America	34	Aegon USA
Lincoln American Life Insurance Company	37	Conseco Group
Lincoln Benefit Life Company	35	Allstate Insurance Group
Lincoln National Life Insurance Company (The)	40	Lincoln National
Lincoln National Reassurance Company		Lincoln National
Manufacturers Life Insurance Company of America (The)		Manulife Financial Group
Manufacturers Life Insurance Company of North America (The)	40	Manulife Financial Group

Company name	Page	Group name
Manufacturers Life		
Insurance Company, (The)	(USA) 40	Manulife Financial Group
Massachusetts General Life	0.50	
Insurance Company	37	Conseco Group
Massachusetts Mutual Life Insurance Company	41	Mass Mutual Life Insurance Company
Members Life Insurance Compa		1 0
Merit Life Insurance Company .	-	_
Metropolitan Insurance and		1
Annuity Company	41	Metropolitan Group
Metropolitan Life Insurance Com	pany 41	Metropolitan Group
Metropolitan Tower Life Insuranc	e Company 41	Metropolitan Group
Midland National Life Insurance	e Company 41	Midland National Life Insurance Group
Midwestern United Life Insuranc	e Company 41	Netherlands Insurance Companies
Ministers Life Insurance Compa	·	Minnesota Mutual
Minnesota Mutual Life Insurance		Minnesota Mutual
MML Bay State Life Insurance C	1 0	Mass Mutual Life Insurance Company
Montgomery Ward Life Insurance		General Electric
Monumental Life Insurance Cor		Aegon USA
Mony Life Insurance Company		Mony Consolidated
Mutual Life Insurance Company of New York (The)		Many Canaalidatad
		Mony Consolidated Travelers Insurance Group
National Benefit Life Insurance National Fidelity Life Insurance		Conseco Group
National Life Insurance Compa		LSW Holding
New England Life Insurance Co	-	Metropolitan Group
New York Life Insurance and	mpany41	Metropolitaii Group
Annuity Corporation	42	New York Life Group
New York Life Insurance Comp	any42	New York Life Group
North American Company for L		
		Midland National Life Insurance Group
Northbrook Life Insurance Com		Allstate Insurance Group
Northern Life Insurance Compa	ıny 43	Reliastar Life Insurance Group

Company name	Page	Group name
Northwestern Mutual		
Life Insurance Company	42	Northwestern Mutual
Old American Insurance Company	40	Kansas City Life Insurance
Old Line Life Insurance Company		779 7.10
of America		US Life Corporation
Pacific Life Insurance Company		Pacific Life Insurance Company
Park Avenue Life Insurance Company		Guardian Life Insurance
PFL Life Insurance Company		Aegon USA
Philadelphia Life Insurance Company		Conseco Group
Phoenix American Life Insurance Company	y 42	Phoenix Companies
Phoenix Home Life Mutual	40	DI C
Insurance Company		Phoenix Companies
Pioneer Life Insurance Company		Conseco Group
PM Group Life Insurance Company		Pacific Life Insurance Company
Primerica Life Insurance Company		Travelers Insurance Group
Principal Mutual Life Insurance Company		Principal Financial Group
Protective Life Insurance Company	42	Protective Life Insurance Group
Provident Mutual Life Insurance Company of Philadelphia	42	Provident Mutual
Provident Mutual Life and Annuity Company of America	42	Provident Mutual
Providian Life and Health		
Insurance Company	34	Aegon USA
Pruco Life Insurance Company	42	Prudential of America
Prudential Insurance Company of America	42	Prudential of America
Regence Life and Health Insurance Company	y 43	Regence Group
Reliastar Bankers Security Life Insurance Company	43	Reliastar Life Insurance Group
Reliastar Life Insurance Company		Reliastar Life Insurance Group
Reliastar United Services Life		1
Insurance Company	43	Reliastar Life Insurance Group
Safeco Life Insurance Company	43	Safeco Insurance Group
Safeco National Life Insurance Company.	43	Safeco Insurance Group
Security Equity Life Insurance Company	38	General American

#### Life insurance

Company name	Page	Group name
Security Life of Denver Insurance Company	41	Netherlands Insurance Companies
Security-Connecticut Life Insurance Company (CT)	43	Reliastar Life Insurance Group
Signature Life Insurance Company of America (The)	38	General Electric
Southland Life Insurance Company	41	Netherlands Insurance Companies
Standard Life and Accident Insurance Company	36	American National Financial Group
State Farm Life Insurance Company	43	State Farm (IL)
Sun Life Assurance Company of Canada (Canada)	43	Sun Life Assurance Company of CN
Sun Life Assurance Company of Canada (U.S.)	43	Sun Life Assurance Company of CN
Sunset Life Insurance Company of America.	40	Kansas City Life Insurance
Surety Life Insurance Company	35	Allstate Insurance Group
Texas Life Insurance Company	41	Metropolitan Group
Time Insurance Company	39	Interfinancial, Inc.
Transamerica Assurance Company	43	Transamerica Group
Transamerica Life Insurance and Annuity Company	43	Transamerica Group
Transamerica Occidental Life Insurance Company	43	Transamerica Group
Travelers Insurance Company	44	Travelers Insurance Group
Travelers Life and Annuity Company (The) .	44	Travelers Insurance Group
Union Fidelity Life Insurance Company	38	General Electric
Union Security Life Insurance Company (DE)	39	Interfinancial, Inc.
United American Insurance Company	40	Liberty National
United Family Life Insurance Company	39	Interfinancial, Inc.
United Investors Life Insurance Company	. 40	Liberty National
United of Omaha Life Insurance Company	. 41	Mutual of Omaha
United Presidential Life Insurance Company	37	Conseco Group
United States Life Insurance Company in the City of New York	35	American General Group
United World Life Insurance Company	41	Mutual of Omaha

Company name	Page	Group name
Universal Underwriters Life Insurance Company	44	Zurich American Insurance Group
Unum Life Insurance Company of America	ı 44	Unum
USAA Life Insurance Company	44	USAA Group
USG Annuity & Life Company	37	Equitable of Iowa
USLife Credit Life Insurance Company	44	US Life Corporation
Valley Forge Life Insurance Company	36	CNA Insurance Group
Veterans Life Insurance Company	34	Aegon USA
Wabash Life Insurance Company	37	Conseco Group
Washington National Insurance Company	37	Conseco Group
West Coast Life Insurance Company	42	Protective Life Insurance Group
Western Diversified Life Insurance Company	42	Protective Life Insurance Group
Western National Life Insurance Company	7 35	American General Group
Western Reserve Life Assurance Company of Ohio		Aegon USA
		0
Wisconsin National Life Insurance Compan		Protective Life Insurance Group
Zurich Life Insurance Company of Americ	a 44	Zurich American Insurance Group





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